

Q1 2025 CAD

KBI Global Investors

KBIGI Emerging Markets Equity Strategy



Summary Details

Assets under Mgmt.	C\$158.8m
Inception Date	01 Aug 2010
Benchmark	MSCI Emerging Markets Net Return Index
Number of Stocks	103

Risk Characteristics

Beta (10 Yrs)	0.93
Information Ratio (10 Yrs)	-0.15
Volatility	12.96

Portfolio Statistics

	Strategy	Index
Dividend Yield	4.2%	2.7%
Dividend Payout	46.7%	36.7%
Dividend Growth	18.9%	17.0%
Total Payout Yield	4.3%	2.8%
Price to Earnings (forward)	9.2x	12.8x
Price to Book	1.4x	1.9x
Weighted Avg Mkt Cap.	\$104.5bn	\$151.8bn
ESG Score	6.4	5.9
Wtd Avg Carbon Intensity	100.4	308.5

Source: KBI Global Investors as of 03/31/25. The risk characteristics are calculated independently by KBI Global Investors using monthly gross returns of the composite over a 10 year period relative to the Index as at the 03/31/25. Portfolio and Benchmark Statistics are from a representative account managed to the same strategy and the benchmark respectively. KBI Global Investors independently estimate these statistics for both the portfolio and the benchmark. The AUM listed above is Global Equity Emerging Markets AUM excluding Assets under Advisement from Q1 2022. Weighted Avg. Mkt. Cap figures are in US Dollars. KBI calculate the Weighted Average Carbon Intensity figure for the portfolio (representative account managed to the same strategy) quarterly. Index carbon intensity data is sourced from MSCI ESG Research. KBI calculate the ESG scores for the portfolio (representative account managed to the same strategy) quarterly. Index ESG ratings are sourced from MSCI ESG Research.

Investment Philosophy

We are "total return" investors.

Our conviction is that companies with the financial strength and discipline to maintain and grow their dividend commitments outperform.

Uniquely, we find such companies across all capitalisations, and in every sector and every region, even ones where dividends are low and not typically used as a method of analysis. By "looking where others don't look" we consistently find and exploit mispriced stocks.

The main reasons for outperformance are:

- Quality of information
- Better governance
- Plentiful positive earnings surprises
- Capital efficiency and financial discipline
- Lower volatility
- Better valuations

Annualised Performance (C\$)

	3Mths	YTD	1Yr	3Yrs	5Yrs	Since Incep
Fund (Gross)	1.6	1.6	14.2	5.7	8.0	5.4
Benchmark	3.0	3.0	15.0	6.4	8.2	5.6

Source: KBI Global Investors, Datastream, MSCI Emerging Markets Index as of 03/31/25
KBI calculate both composite returns and benchmark returns. Returns are gross of fees in CAD. Our firm claims GIPS compliance and is annually verified by an independent verification firm to be so. The verification report from our verifier and our GIPS composite presentation are available upon request. The performance record disclosed here is that of the firm's composite for this strategy. The Emerging Markets Equity composite is a well-diversified, all cap, strategy that invests across all 24 industry sub classifications of the global emerging markets as defined within the MSCI Emerging Markets benchmark. No active currency management is undertaken. The strategy invests purely in those companies that pay above average dividends relative to their industry peer group and is managed by a dedicated, specialist team of investment professionals in Dublin, Ireland. The material risks associated with the composite include market risk and stock-specific event risk. Share prices can decline and there is a risk that the composite may under-perform its benchmark. The benchmark is the MSCI Emerging Markets Index, inclusive of net income. The net index provides a better comparator for potential investors given the tax treatment on dividend income. The benchmark is designed to measure the equity market performance of emerging market countries. The benchmark is market-cap weighted. Sources of foreign exchange rates may differ between the composite and the benchmark, but not materially so. See disclaimer for further information.

Investment Process

We summarise our process into three steps

Step 1

- Create regional group segments from MSCI Index.
- Eliminate stocks below segment average yield.
- Lower yield stocks, countries, industries will qualify.

Step 2

- Eliminate stocks and segments that fail sustainability, quality and growth criteria.
- Rank remaining stocks.

Step 3

- Create portfolio preferred financial criteria and highest ranked stocks.

Current Emerging Markets Portfolio Characteristics

Mkt. Cap \$bn	Strategy	MSCI EM Index	+/- %
<10bn	33.0	20.4	12.6
10bn to 25bn	25.8	22.7	3.1
25bn to 50bn	11.9	15.2	-3.3
50bn to 100bn	14.0	10.7	3.3
100bn to 250bn	3.6	13.1	-9.5
250bn to 500bn	0.0	3.6	-3.6
>500bn	11.6	14.4	-2.8

Source: KBI Global Investors as of 03/31/25. Market Cap figures are based on a representative account relative to the Index. Market Cap figures are in US Dollars.

Strategy Overview

Objective	Consistency. Downside protection. Lower risk.
Style	Relative value. High quality. Multi cap. Diversified.
Products	Global, EAFE, Emerging Markets, North America, ACWI, Eurozone.

Investment Team

Key People	Title	Industry Experience
Portfolio Management Team		
Gareth Maher	Head of Portfolio Management GES Team	37yrs
David Hogarty	Head of Strategy Development	34yrs
Ian Madden	Senior Portfolio Manager	24yrs
James Collery	Senior Portfolio Manager	24yrs
John Looby	Senior Portfolio Manager	35yrs
Massimiliano Tondi	Senior Portfolio Manager	21yrs
Jeanne Chow Collins	Senior Analyst, Responsible Investing	24yrs
Eoin Fahy	Head of Responsible Investing	37yrs

Contact Details

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Portfolio Positioning

Sector Breakdown

Sector	%	Sector	%
Financials	26.6	Materials	4.9
Information Technology	21.0	Utilities	3.3
Consumer Discretionary	14.4	Consumer Staples	2.9
Communication Services	11.3	Health Care	2.4
Industrials	6.3	Real Estate	1.4
Energy	5.5		

Geographical Breakdown

Region	%
Emerging Asia	80.0
Emerging EMEA	12.5
Emerging Latin America	7.5

Top 10 Holdings

Stock	Country	%
Taiwan Semiconductor Manufacturing	Taiwan	7.8
Tencent Holdings Ltd	China	3.8
Industrial & Commercial Bank Of China	China	2.8
Netease Inc	China	2.7
China Construction Bank	China	2.7
Power Grid Corporation Of India Limited	India	2.6
Bank Of China Ltd	China	2.4
PetroChina Company Limited	China	2.3
Banco do Brasil SA	Brazil	2.2
Hero Motocorp Limited	India	2.2

Source of all data: KBI Global Investors. Data as of 03/31/25

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Please see link to the website for the five year composite returns: <https://www.kbiglobalinvestors.com/wp-content/uploads/2025/04/GES-Composite-Annual-returns-USD-311224.pdf>