

# KBIGI Developed Equity Strategy

## Summary Details

Assets under Mgmt.	€4.2bn
Inception Date	01 Aug 2004
Benchmark	MSCI World Net Return Index
Number of Stocks	173

## Risk Characteristics

Beta (10 Yrs)	0.97
Information Ratio (10 Yrs)	-0.41
Volatility	14.22

Portfolio Statistics	Strategy	Index
Dividend Yield	3.4%	1.8%
Dividend Payout	51.0%	34.0%
Dividend Growth	11.5%	8.4%
Total Payout Yield	4.7%	2.3%
Price to Earnings (forward)	13.2x	18.9x
Price to Book	2.4x	3.4x
Weighted Avg Mkt Cap.	\$170.8bn	\$620.5bn
ESG Score	7.3	6.8
Wtd Avg Carbon Intensity	54.2	96.8

Source: KBI Global Investors as of 31/03/25. The risk characteristics are calculated independently by KBI Global Investors using monthly gross returns of the composite over a 10 year period relative to the Index as at the 31/03/25. Portfolio and Benchmark Statistics are from a representative account managed to the same strategy and the benchmark respectively. KBI Global Investors independently estimate these statistics for both the portfolio and the benchmark. The AUM listed above is Global Equity Global Developed AUM excluding Assets under Advisement from Q1 2022. Weighted Avg. Mkt. Cap figures are in US Dollars. KBI calculate the Weighted Average Carbon Intensity figure for the portfolio (representative account managed to the same strategy) quarterly. Index carbon intensity data is sourced from MSCI ESG Research. KBI calculate the ESG scores for the portfolio (representative account managed to the same strategy) quarterly. Index ESG ratings are sourced from MSCI ESG Research.

## Investment Philosophy

We are "total return" investors.

Our conviction is that companies with the financial strength and discipline to maintain and grow their dividend commitments outperform.

Uniquely, we find such companies across all capitalisations, and in every sector and every region, even ones where dividends are low and not typically used as a method of analysis. By "looking where others don't look" we consistently find and exploit mispriced stocks.

The main reasons for outperformance are:

- Quality of information
- Better governance
- Plentiful positive earnings surprises
- Capital efficiency and financial discipline
- Lower volatility
- Better valuations

## Annualised Performance (€)

	3Mths	YTD	1Yr	3Yrs	5Yrs	10Yrs
Fund (Gross)	-4.1	-4.1	0.3	6.6	14.9	7.5
MSCI World Net Return Index	-5.9	-5.9	7.0	8.6	16.5	9.4
MSCI World Value Net Return Index	0.5	0.5	8.7	8.1	15.3	7.1

Source: KBI Global Investors, Datastream, MSCI as of 31/03/25

KBI calculate both composite returns and benchmark returns. Returns are gross of fees in EUR. Our firm claims GIPS compliance and is annually verified by an independent verification firm to be so. The verification report from our verifier and our GIPS composite presentation are available upon request. The performance record disclosed here is that of the firm's composite for this strategy. The Global Developed Equity composite is a well-diversified, all cap, strategy that invests across all 24 industry sub classifications and the four major geographic global regions (North America, Europe, Japan and Pacific Basin ex Japan) of the global developed equity market. This strategy is constructed on a segmented basis by industry and region (as defined by the MSCI World Index) and no active currency management is undertaken. The strategy invests purely in those companies that pay above average dividends relative to their industry peer group and is managed by a dedicated, specialist team of investment professionals in Dublin, Ireland. The material risks associated with the composite include market risk and stock-specific event risk. Share prices can decline and there is a risk that the composite may under-perform its benchmark. The benchmark is the MSCI World Index, inclusive of net income. The Net index provides a better comparator for potential investors and representation of the investment strategy of the composite. The benchmark is designed to measure the equity market performance of developed market countries. The benchmark is market-cap weighted. Sources of foreign exchange rates may be different between the composite and the benchmark; but not materially so. MSCI benchmark returns assume the reinvestment of dividends after the deduction of withholding taxes. See disclaimers for further information.

## Investment Process

We summarise our process into three steps

Step 1
<ul style="list-style-type: none"> <li>• Create regional group segments from MSCI Index.</li> <li>• Eliminate stocks below segment average yield.</li> <li>• Lower yield stocks, countries, industries will qualify.</li> </ul>
Step 2
<ul style="list-style-type: none"> <li>• Eliminate stocks and segments that fail sustainability, quality and growth criteria.</li> <li>• Rank remaining stocks.</li> </ul>
Step 3
<ul style="list-style-type: none"> <li>• Create portfolio preferred financial criteria and highest ranked stocks.</li> </ul>

## Current Developed Portfolio Characteristics

Mkt. Cap \$bn	Strategy	MSCI World Index	+/- %
<10bn	4.6	2.1	2.5
10bn to 25bn	32.6	9.9	22.7
25bn to 50bn	18.6	12.6	6.0
50bn to 100bn	17.5	17.2	0.3
100bn to 250bn	18.0	22.0	-4.0
250bn to 500bn	5.3	9.1	-3.8
>500bn	3.4	27.1	-23.7

Source: KBI Global Investors as of 31/03/25. Market Cap figures are based on a representative account relative to the Index. Market Cap figures are in US Dollars.

<b>Objective</b>	Consistency. Downside protection. Lower risk.
<b>Style</b>	Relative value. High quality. Multi cap. Diversified.
<b>Products</b>	Global, EAFE, Emerging Markets, North America, ACWI, Eurozone.

Investment Team		
Key People	Title	Industry Experience
Portfolio Management Team		
Gareth Maher	Head of Portfolio Management GES Team	37yrs
David Hogarty	Head of Strategy Development	34yrs
Ian Madden	Senior Portfolio Manager	24yrs
James Collery	Senior Portfolio Manager	24yrs
John Looby	Senior Portfolio Manager	35ys
Massimiliano Tondi	Senior Portfolio Manager	21yrs
Jeanne Chow Collins	Senior Analyst, Responsible Investing	24yrs
Eoin Fahy	Head of Responsible Investing	37yrs

Contact Details	
Address:	KBI Global Investors Ltd. 3rd Floor, 2 Harbourmaster Place IFSC Dublin 1 Ireland
Phone:	+353 1 438 4400
Email:	info@kbigi.com
Web:	www.kbiglobalinvestors.com

Sector Breakdown			
Sector	%	Sector	%
Information Technology	22.3	Consumer Staples	6.3
Financials	18.0	Energy	3.6
Consumer Discretionary	11.7	Materials	2.7
Industrials	11.7	Real Estate	2.6
Health Care	10.2	Utilities	2.3
Communication Services	8.6		

Geographical Breakdown	
Region	%
North America	75.4
Europe	16.5
Japan	5.4
Pacific Basin ex Japan	2.7

Top 10 Holdings		
Stock	Country	%
Microsoft Corporation	US	3.4
Johnson & Johnson	US	2.6
Cisco Systems Inc	US	2.3
Cigna Group	US	2.2
QUALCOMM Inc	US	2.2
Darden Restaurants Inc	US	2.1
Accenture Plc	US	2.1
Valero Energy Corp	US	2.1
Omnicom Group Inc	US	2.0
Lam Research Corp	US	2.0

Source of all data: KBI Global Investors. Data as of 31/03/25

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Please see link to the website for the five year composite returns: <https://www.kbiglobalinvestors.com/wp-content/uploads/2025/04/GES-Composite-Annual-returns-USD-311224.pdf>