Q3 2023 EUR

KBI Global Investors



KBI Integris Eurozone Equity Strategy

Summary Details			
Assets under Mgmt.	€15.3m		
Inception Date	01 Dec 2004		
Benchmark	MSCI EMU (EUR) Net Return Index		
Number of Stocks	52		
Risk Characteris	stics		
Beta (10 Yrs)	1.04		
Information Ratio (10 Yrs)	0.06		
Volatility	16.71		
Portfolio Statistics	Strategy	Index	
Dividend Yield	Strategy 4.6%	Index 3.2%	
Dividend Yield	4.6%	3.2%	
Dividend Yield Dividend Payout	4.6% 50.2%	3.2% 45.9%	
Dividend Yield Dividend Payout Dividend Growth	4.6% 50.2% 13.2%	3.2% 45.9% 9.8%	
Dividend Yield Dividend Payout Dividend Growth Total Payout Yield	4.6% 50.2% 13.2% 5.6%	3.2% 45.9% 9.8% 4.0%	
Dividend Yield Dividend Payout Dividend Growth Total Payout Yield Price to Earnings (forward)	4.6% 50.2% 13.2% 5.6% 9.9x	3.2% 45.9% 9.8% 4.0% 11.9x	
Dividend Yield Dividend Payout Dividend Growth Total Payout Yield Price to Earnings (forward) Price to Book	4.6% 50.2% 13.2% 5.6% 9.9x 1.4x	3.2% 45.9% 9.8% 4.0% 11.9x 1.7x	

Source: KBI Global Investors as of 30/09/23. The risk characteristics are calculated independently by KBI Global Investors using monthly gross returns of the composite over a 10 year period relative to the Index as at the 30/09/23. Portfolio and Benchmark Statistics are from a representative account managed to the same strategy and the benchmark respectively. KBI Global Investors independently estimate these statistics for both the portfolio and the benchmark. The AUM listed above is Global Equity Integris Eurozone AUM excluding Assets under Advisement from Q1 2022. Weighted Avg. Mkt. Cap figures are in US Dollars. KBI calculate the Weighted Average Carbon Intensity figure for the portfolio (representative account managed to the same strategy) quarterly. Index carbon intensity data is sourced from MSCI ESG Research. KBI calculate the ESG scores for the portfolio (representative account managed to the same strategy) quarterly. Index ESG ratings are sourced from MSCI ESG Research.

Annualised Performance (€)

	3Mths	YTD	1Yr	3Yrs	5Yrs	Since Incep
Fund (Gross)	-2.8	13.7	29.0	11.6	3.8	5.9
Benchmark	-4.4	10.2	24.3	9.9	5.0	5.2

Source: KBI Global Investors, Datastream, MSCI as of 30/09/23

KBI calculate both composite returns and benchmark returns. Returns are gross of fees in Euro. Our firm claims GIPS compliance and is annually verified by an independent verification firm to be so. The verification report from our verifier and our GIPS composite presentation are available upon request. The performance record disclosed here is that of the firm's composite for this strategy. The strategy is a well diversified, all cap, strategy that invests across all 24 industry sub classifications of the Eurozone equity markets as defined within the MSCI EMU benchmark. The strategy invests purely in those companies that pay an above average dividend yield relative to their industry peer group and is managed by a dedicated, specialist team of investment professionals in Dublin, Ireland. The strategy uses an ESG screen within its portfolio construction process. We established Integris as our corporate brand for our screened offerings in 2019. The material risks associated with the composite include market risk and stock-specific event risk. Share prices can decline and there is a risk that the composite may under-perform its benchmark. The benchmark is the MSCI EMU Index, inclusive of net income. The Net index provides a better comparator for potential investors and representation of the investment strategy of the composite. The benchmark is designed to measure the equity market performance of developed market countries. The benchmark is market-cap weighted. Sources of foreign exchange rates may be different between the composite and the benchmark; but not materially so. MSCI benchmark returns assume the reinvestment of dividends after the deduction of withholding taxes. See disclaimers for further information.

Investment Process

We summarise our process into three steps

Step 1

- Create regional industry group segments from MSCI Index.
- · Eliminate stocks below segment average yield.
- Lower yield stocks, countries, industries will qualify.

Step 2

- Eliminate stocks and segments that fail sustainability, quality and growth criteria.
- Rank remaining stocks.
- Eliminate stocks with lowest ESG scores.

Step 3

• Create portfolio targeting preferred financial criteria and highest ranked stocks.

Investment Philosophy

We are "total return" investors.

Our conviction is that companies with the financial strength and discipline to maintain and grow their dividend commitments outperform.

Uniquely, we find such companies across all capitalisations, and in every sector and every region, even ones where dividends are low and not typically used as a method of analysis. By "looking where others don't look" we consistently find and exploit mispriced stocks.

The main reasons for outperformance are:

- Quality of information
- Better governance
- Plentiful positive earnings surprises
- · Capital efficiency and financial discipline
- Lower volatility
- Better valuations

Current Eurozone Ethical Portfolio Characteristics

Mkt. Cap \$bn	Strategy	MSCI EMU Index	+/- %
<3 (small)	0.0	0.0	0.0
3-5 (mid-small)	8.8	0.6	8.2
5-10 (mid)	9.7	6.5	3.2
10-25 (mid-large)	21.6	19.6	2.0
>25 (large)	60.0	73.3	-13.3

Source: KBI Global Investors as of 30/09/23. Market Cap figures are based on a representative account relative to the Index. Market Cap figures are in US Dollars.

Strategy Overview

Objective Consistency. Downside protection. Lower

risk. ESG

Style Relative value. High quality. Multi cap.

Diversified.

Products Global, Emerging Markets, Eurozone Screening Fossil Fuel Reserves, CCC rated

companies, Tobacco & others.

Investment Team

Key People	Title	Industry Experience			
	CIO				
Noel O'Halloran	Chief Investment Officer	36yrs			
Port	folio Management T	eam			
Gareth Maher	Head of Portfolio Management GES Team	36yrs			
David Hogarty	Head of Strategy Development	32yrs			
lan Madden	Senior Portfolio Manager	23yrs			
James Collery	Senior Portfolio Manager	23yrs			
John Looby	Senior Portfolio Manager	33ys			
Massimiliano Tondi	Senior Portfolio Manager	20yrs			
Jeanne Chow Collins	ESG & Engagement Analyst	23yrs			
Eoin Fahy	Head of Responsible Investing	35yrs			

Contact Details

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Portfolio Positioning

Sector Breakdown

Sector	%	Sector	%
Financials	25.1	Health Care	5.4
Industrials	19.7	Consumer Staples	5.2
Consumer Discretionary	18.5	Materials	3.1
Utilities	8.9	Real Estate	2.8
Information Technology	8.6	Communication Services	2.7

Geographical Breakdown

Region	%	Region	%
France	29.9	Finland	3.9
Italy	18.3	Ireland	2.1
Spain	17.8	Belgium	2.0
Germany	14.2	Austria	0.6
Netherlands	11.2		

Top 10 Holdings

Country	%
Netherlands	4.6
Spain	4.2
Spain	4.2
Italy	4.0
France	3.8
Italy	3.8
Spain	3.7
Germany	3.4
France	3.4
Spain	3.2
	Netherlands Spain Spain Italy France Italy Spain Germany France

Source of all data: KBI Global Investors. Data as of 30/09/23

Overview

Macro events kept the focus on higher yields and interest rates with a growing acceptance of a higher-than-expected plateau across all durations of the yield curve. This points to a growing acceptance of the regime change thesis. The monetary transformation that began at the end of 2021 continued to gain traction, particularly in bond markets, as the Al wildcard that prevailed in H1 faded somewhat into the background.

The rise in real yields is crucial as it reflects ongoing changes in beliefs about inflation and growth well into the future. Inflation expectations remain well anchored, while growth expectations have improved. The era of deflation and historically low yields that have supported growth stocks for so long is now over. That's a strong signal for regime change and style rotation within equity markets.

Yields on long dated treasuries are on track for their biggest quarterly jump since 2009. In fact, the annual global real yields of the largest emerging markets (EM) and developed markets (DM) are the highest since 1969. This marks a move to the new normal for yields, or rather, a return to the old normal - the world that prevailed before the era of easy central bank money distorted markets with trillions of dollars of bond buying.

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