Q1 2023 EUR KBI Global Investors KBIGI North America Equity Strategy (EUR)

Summary Details			
Assets under Mgmt.	€31.2m		
Inception Date	01 Nov 2013		
Benchmark	MSCI North America Net Return Index		
Number of Stocks	69		
Risk Characteri	stics		
Beta (5 Yrs)	0.96		
Information Ratio (5 Yrs)	-0.51		
Volatility	17.89		
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Portfolio Statistics	Strategy	Index	
Dividend Yield	3.0%	1.6%	
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Dividend Yield Dividend Payout	3.0% 39.7%	1.6% 29.7%	
Dividend Yield Dividend Payout Dividend Growth	3.0% 39.7% 13.5%	1.6% 29.7% 7.7%	
Dividend Yield Dividend Payout Dividend Growth Total Payout Yield	3.0% 39.7% 13.5% 6.2%	1.6% 29.7% 7.7% 2.8%	
Dividend Yield Dividend Payout Dividend Growth Total Payout Yield Price to Earnings (forward)	3.0% 39.7% 13.5% 6.2% 11.7x	1.6% 29.7% 7.7% 2.8% 17.6x	
Dividend Yield Dividend Payout Dividend Growth Total Payout Yield Price to Earnings (forward) Price to Book	3.0% 39.7% 13.5% 6.2% 11.7x 2.7x	1.6% 29.7% 7.7% 2.8% 17.6x 3.9x	

Source: KBI Global Investors as of 31/03/23. The risk characteristics are calculated independently by KBI Global Investors using monthly gross returns of the composite over a 5 year period relative to the Index as at the 31/03/23. Portfolio and Benchmark Statistics are from a representative account managed to the same strategy and the benchmark respectively. KBI Global Investors independently estimate these statistics for both the portfolio and the benchmark. The AUM listed above is Global Equity North America AUM excluding Assets under Advisement from Q1 2022. Weighted Avg. Mkt. Cap figures are in US Dollars. KBI calculate the Weighted Average Carbon Intensity figure for the portfolio (representative account managed to the same strategy) quarterly. Index carbon intensity data is sourced from MSCI ESG Research. KBI calculate the ESG scores for the portfolio (representative account managed to the same strategy) quarterly. Index ESG ratings are sourced from MSCI ESG Research.

Prior to 1/4/20 the North America AUM figure was inclusive of the North America equity component of a Global Equity Mandate.

Investment Philosophy

We are "total return" investors.

Our conviction is that companies with the financial strength and discipline to maintain and grow their dividend commitments outperform.

Uniquely, we find such companies across all capitalisations, and in every sector and every region, even ones where dividends are low and not typically used as a method of analysis. By "looking where others don't look" we consistently find and exploit mispriced stocks.

The main reasons for outperformance are:

- Quality of information
- Better governance
- Plentiful positive earnings surprises
- Capital efficiency and financial discipline
- Lower volatility
- Better valuations

Annualised Performance (€) 1Yr 3Mths YTD 19.1 Fund (Gross) 1.0 -18 94 1.0 Benchmark 55 55 -6.9 18.4 13.1

KBIGI

Source: KBI Global Investors, Datastream, MSCI as of 31/03/23

KBI calculate both composite returns and benchmark returns. Returns are gross of fees in EUR. Our firm claims GIPS compliance and is annually verified by an independent verification firm to be so. The verification report from our verifier and our GIPS composite presentation are available upon request. The North American Equity composite is a well diversified all cap strategy that invests across all 24 industry sub classifications of the North American equity markets as defined within the MSCI North America benchmark. The strategy invests purely in those companies that pay above average dividends relative to their industry peer group and is managed by a dedicated, specialist team of investment professionals in Dublin, Ireland. The material risks associated with the composite include market risk and stock-specific event risk. Share prices can decline and there is a risk that the composite may under-perform its benchmark. The benchmark is the MSCI North America Index, inclusive of net income. The Net index provides a better comparator for potential investors and representation of the investment strategy of the composite. The benchmark is designed to measure the equity market performance of developed market countries. The benchmark is market-cap weighted. Sources of foreign exchange rates may be different between the composite and the benchmark, but not materially so. MSCI benchmark returns assume the reinvestment of dividends after the deduction of withholding taxes. See disclaimers for further information.

Investment Process

We summarise our process into three steps

- Step 1
 Create regional group segments from MSCI Index.
- Eliminate stocks below segment average yield.
- Lower yield stocks, countries, industries will qualify.
- Step 2
 Eliminate stocks and segments that fail sustainability, quality and growth criteria.
- Rank remaining stocks.
- Step 3
 Create portfolio preferred financial criteria and highest ranked stocks.

Current North America Portfolio Characteristics

Mkt. Cap \$bn	Strategy	MSCI NAM Index	+/- %
<3 (small)	0.0	0.0	0.0
3-5 (mid-small)	0.0	0.1	-0.1
5-10 (mid)	4.9	1.7	3.2
10-25 (mid-large)	33.1	10.5	22.6
>25 (large)	62.0	87.6	-25.6

Source: KBI Global Investors as of 31/03/23. Market Cap figures are based on a representative account relative to the Index. Market Cap figures are in US Dollars.

Strategy Overview

Objective	Consistency. Downside protection. Lower risk.
Style	Relative value. High quality. Multi cap. Diversified.
Products	Global, EAFE, Emerging Markets, North America, ACWI, Eurozone.

Investment Team

Key People	Title	Investment Experience	
	CIO		
Noel O'Halloran	Chief Investment Officer	35yrs	
Port	folio Management T	eam	
Gareth Maher	Head of Portfolio Management	36yrs	
David Hogarty	Head of Strategy Development	32yrs	
lan Madden	Senior Portfolio Manager	22yrs	
James Collery	Senior Portfolio Manager	22yrs	
John Looby	Senior Portfolio Manager	33ys	
Massimiliano Tondi	Senior Portfolio Manager	19yrs	
Jeanne Chow Collins	ESG & Engagement Analyst	22yrs	
Trading			
Ultan O'Kane	Trader	17yrs	

Contact Details

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Portfolio Positioning Sector Breakdown

Sector	%	Sector	%
Information Technology	24.5	Energy	6.1
Financials	13.1	Consumer Staples	6.0
Industrials	12.9	Materials	3.7
Health Care	12.2	Real Estate	2.6
Consumer Discretionary	8.7	Utilities	2.4
Communication Services	7.8		

Geographical Breakdown

Region	%
USA	90.0
Canada	10.0

Top 10 Holdings

Stock	Country	%
Microsoft Corporation	US	3.8
Texas Instruments Inc	US	3.0
Merck & Co Inc	US	3.0
Automatic Data Processing Inc	US	3.0
Marathon Petroleum Corp	US	3.0
Omnicom Group Inc	US	2.8
Interpublic Group Of Companies Inc	US	2.8
Lam Research Corporation	US	2.7
T Rowe Price Group Inc	US	2.7
Gilead Sciences Inc	US	2.7
Source of all date: KPI Clabel Investore Date as of 21/02/22		

Source of all data: KBI Global Investors. Data as of 31/03/23

Overview

Perhaps surprisingly, given turmoil in the banking sector and a hardening of recession expectations, equity markets returns were strongly positive for the quarter. While institutional investors remained on the side lines, those investors that did participate in markets demonstrated very high levels of speculation, in a very concentrated way.

Initially on hard recession fears, and then in response to the banking crisis, the mentality of the "everything rally" returned on the assumption that the Covid playbook would be repeated. That is - in response to a shock in the real economy, and the politically unpalatable bursting of financial bubbles, interest rates will be cut and QE will return. The market reacted to bad news as if it is good news in the belief that it will force a monetary policy pivot from contraction to loosening.

As a result of this dominant narrative, Growth dramatically outperformed Value (March was the best month for Growth stocks in over two decades), but ultimately both the performance of equity indices and the relative outperformance of growth was driven by dramatic increases in the valuations of a very small number of huge technology stocks.

This we believe will prove to be temporary. We expect markets will rotate again as economic fundamentals once again reassert themselves over coming quarters.

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