KBI Global Investors



KBIGI Integris Emerging Markets Equity Strategy

Summary Details			
Assets under Mgmt.	£13.1m		
Inception Date	01 Jan 2015		
Benchmark	MSCI Emerging Markets Net Return Index		
Number of Stocks	84		
Risk Characteristics			
Beta (5 Yrs)	0.97		
Information Ratio (5 Yrs)	0.39		
Volatility	14.64		
Portfolio Statistics	Strategy Index		
Dividend Yield	4.2%	3.2%	
Dividend Devent	40 4%	32.5%	
Dividend Payout	40.4%	32.5%	
Dividend Growth	40.4% 17.7%	15.1%	
•			
Dividend Growth	17.7%	15.1%	
Dividend Growth Total Payout Yield	17.7% 4.2%	15.1% 2.9%	
Dividend Growth Total Payout Yield Price to Earnings (forward)	17.7% 4.2% 8.5x	15.1% 2.9% 12.1x	
Dividend Growth Total Payout Yield Price to Earnings (forward) Price to Book	17.7% 4.2% 8.5x 1.3x	15.1% 2.9% 12.1x 1.7x	

Source: KBI Global Investors as of 31/03/23. The risk characteristics are calculated independently by KBI Global Investors using monthly gross returns of the composite over a 5 year period relative to the Index as at the 31/03/23. Portfolio and Benchmark Statistics are from a representative account managed to the same strategy and the benchmark respectively. KBI Global Investors independently estimate these statistics for both the portfolio and the benchmark. The AUM listed above is Global Equity Integris Emerging Markets AUM excluding Assets under Advisement from Q1 2022. Weighted Avg. Mkt. Cap figures are in US Dollars. KBI calculate the Weighted Average Carbon Intensity figure for the portfolio (representative account managed to the same strategy) quarterly. Index carbon intensity data is sourced from MSCI ESG Research. KBI calculate the ESG scores for the portfolio (representative account managed to the same strategy) quarterly. Index ESG ratings are sourced from MSCI

Investment Philosophy

We are "total return" investors.

Our conviction is that companies with the financial strength and discipline to maintain and grow their dividend commitments outperform.

Uniquely, we find such companies across all capitalisations, and in every sector and every region, even ones where dividends are low and not typically used as a method of analysis. By "looking where others don't look" we consistently find and exploit mispriced stocks.

The main reasons for outperformance are:

- Quality of information
- Better governance
- Plentiful positive earnings surprises
- Capital efficiency and financial discipline
- Lower volatility
- Better valuations

Annualised Performance (£)

	3Mths	YTD	1Yr	3Yrs	5Yrs
Fund (Gross)	3.8	3.8	-1.7	10.1	3.5
Benchmark	1.1	1.1	-4.9	7.9	1.6

Source: KBI Global Investors, Datastream, MSCI as of 31/03/23 KBI calculate both composite returns and benchmark returns. Returns are gross of fees in GBP. Our firm claims GIPS compliance and is annually verified by an independent verification firm to be so. The verification report from our verifier and our GIPS composite presentation are available upon request. The performance record disclosed here is that of the firm's composite for this strategy. The Integris Emerging Markets Equity composite is a well diversified, all cap, strategy that invests across all 24 industry sub classifications of the global emerging markets as defined within the MSCI Emerging Markets benchmark. No active currency management is undertaken. The strategy invests purely in those companies that pay above average dividends relative to their industry peer group and is managed by a dedicated, specialist team of investment professionals in Dublin, Ireland. The strategy uses an ESG screen within its portfolio construction process. We established Integris as our corporate brand for our screened offerings in 2019. The material risks associated with the composite include market risk and stock-specific event risk. Share prices can decline and there is a risk that the composite may under-perform its benchmark. The benchmark is the MSCI Emerging Markets Index, inclusive of net income. The net index provides a better comparator for potential investors given the tax treatment on dividend income. The benchmark is designed to measure the equity market performance of emerging market countries. The benchmark is market-cap weighted. Sources of foreign exchange rates may differ between the composite and the benchmark, but not materially so. MSCI benchmark returns assume the reinvestment of dividends after the deduction of withholding taxes. See disclaimers for further information

Investment Process

We summarise our process into three steps

Step 1

- Create regional industry group segments from MSCI Index.
- Eliminate stocks below segment average yield.
- Lower yield stocks, countries, industries will qualify.

Step 2

- Eliminate stocks and segments that fail sustainability, quality and growth criteria
- Eliminate stocks with lowest ESG score.
- Rank remaining stocks.

Step 3

 Create portfolio targeting preferred financial criteria, ESG criteria and highest ranked stocks.

Current Integris Emerging Markets Portfolio Characteristics

Mkt. Cap \$bn	Strategy	MSCI EM Index	+/- %
<3 (small)	7.8	3.3	4.5
3-5 (mid-small)	21.3	7.6	13.7
5-10 (mid)	20.0	16.2	3.8
10-25 (mid-large)	27.1	22.4	4.7
>25 (large)	23.7	50.5	-26.8

Source: KBI Global Investors as of 31/03/23. Market Cap figures are based on a representative account relative to the Index. Market Cap figures are in US Dollars.

Strategy Overview

Objective Consistency. Downside protection. Lower

risk. ESG

Style Relative value. High quality. Multi cap.

Diversified.

Products Global, Emerging Markets, Eurozone Screening Fossil Fuel Reserves, CCC rated companies, Tobacco & others.

Investment Team

Key People	Title	Investment Experience		
CIO				
Noel O'Halloran	Chief Investment Officer	35yrs		
Port	folio Management T	eam		
Gareth Maher	Head of Portfolio Management	36yrs		
David Hogarty	Head of Strategy Development	32yrs		
lan Madden	Senior Portfolio Manager	22yrs		
James Collery	Senior Portfolio Manager	22yrs		
John Looby	Senior Portfolio Manager	33ys		
Massimiliano Tondi	Senior Portfolio Manager	19yrs		
Jeanne Chow Collins	ESG & Engagement Analyst	22yrs		
	Trading			
Ultan O'Kane	Trader	17yrs		

Contact Details

Address: KBI Global Investors Ltd.

3rd Floor, 2 Harbourmaster Place

IFSC Dublin 1 Ireland

Phone: +353 1 438 4400 Email: info@kbigi.com

Web: www.kbiglobalinvestors.com

Portfolio Positioning Sector Breakdown

Sector	%	Sector	%
Financials	23.1	Health Care	5.5
Information Technology	22.1	Utilities	5.2
Consumer Discretionary	13.9	Consumer Staples	4.6
Communication Services	10.4	Real Estate	2.5
Materials	6.6	Energy	0.5
Industrials	5.6		

Geographical Breakdown

Region	%
Emerging Asia	78.9
Emerging EMEA	12.5
Emerging Latin America	8.6

Top 10 Holdings

Stock	Country	%
Taiwan Semiconductor Manufacturing	Taiwan	7.4
Samsung Electronics Company Limited	South Korea	5.2
Netease Inc	China	3.2
China Construction Bank	China	2.8
Lenovo Group Limited	China	2.8
United Microelectronics Corporation	Taiwan	2.4
Power Grid Corporation Of India Limited	India	2.3
China Medical System Holdings Limited	China	2.2
Naver Corporation	South Korea	2.1
Yadea Group Holdings Ltd	China	2.0

Source of all data: KBI Global Investors. Data as of 31/03/23

Overview

We believe the global macro environment is entering an extended period of Regime Change. We expect a continuation of higher inflation and higher interest rates. Such environments almost always trigger a change of leadership and style rotation. Led by stronger fundamentals and much lower valuation risk, we believe Emerging Markets can benefit from this trend.

Emerging Markets have been much calmer than Developed markets throughout the banking turmoil. Generally, debt levels are much lower in EM corporates and risk is much better priced.

After a bout of inflation in 2019, Central Banks in EM started raising rates much earlier and are now in a position to use monetary policy in a supportive

Low-quality and high multiple stocks will face challenges in a slowing economy with the cost of debt rising. High margins of safety and companies that are highly cash generative should be preferred over companies with speculative future earnings or high leverage.

Historically, as market leadership changes, the focus shifts from multiple derating to earnings delivery. This time is no different. Dividend Growth and Income are once again attractive as they have been during periods of market and economic weaknesses in the past. An allocation to quality dividend flows makes sense both strategically and tactically.

Disclaimer

KBI Global Investors Ltd is regulated by the Central Bank of Ireland. Please note that, as of 1 January 2023, KBI Global Investors Ltd. has withdrawn from the UK's Temporary Permissions Regime (the "TPR") on the basis that the firm is availing of an exclusion available for overseas persons. KBI Global Investors claims compliance with the Global Investment Performance Standards (GIPS®). Gross results shown do not show the deduction of investment management fees. A client's actual return will be reduced by the management fees and any other expenses which may be incurred in the management of an investment account. For example, a £1,000,000 investment with an assumed annual return of 5% with a management fee of 0.85% would accumulate £8,925 in fees during the first year, £48,444 in fees over five years and £107,690 in fees over ten years. Under MiFID II this is deemed marketing material and should not be regarded as investment research. The firm is defined as the institutional business of KBI Global Investors Ltd., and its subsidiary, KBI Global Investors (North America). The term 'institutional business' shall have the meaning of all pensions, charity and corporate asset management strategies of the firm as they pertain to client funds. Unitised clients are specifically excluded from composite assignment given that their underlying unit holdings are already assigned to composites and such strategies are therefore accounted for in composite values and returns. The firm definition has been re-defined on two occasions over recent years; on 30 September 2010 to reflect the firm's sale to RHJI by our previous parent firm KBC Asset Management NV, and on 1 October 2016 to reflect the firm's sale to Amundi Asset Management. No change in investment process arose as a result of these sales. To receive a copy of the compliant presentation and/or a list of composite descriptions, please contact sales@kbigi.com. IMPORTANT RISK DISCLOSURE STATEMENT: This material is provided for informational purposes only and does not constitute an offer to sell or the solicitation of an offer to purchase any security, product or service including any group trust or fund managed by KBI Global Investors Ltd, or any of its affiliates (collectively, "KBI Global Investors"). The information contained herein does not set forth all of the risks associated with this strategy, and is qualified in its entirety by, and subject to, the information contained in other applicable disclosure documents relating to such a strategy. KBI Global Investors Ltd's investment products, like all investments, involve the risk of loss and may not be suitable for all investors, especially those who are unable to sustain a loss of their investment. The views expressed in this document are expressions of opinion only and should not be construed as investment advice. Past performance may not be a reliable guide to future performance and the value of investments may fall as well as rise. Investments denominated in foreign currencies are subject to changes in exchange rates that may have an adverse effect on the value, price or income of the product. Income generated from an investment may fluctuate in accordance with market conditions and taxation arrangements. Performance for periods of more than 1 year is annualized. All MSCI data is provided "as is". In no event shall MSCI, its affiliates, or any MSCI data provider have any liability of any kind in connection with the MSCI data. No further distribution or dissemination of the MSCI data is permitted without MSCI's prior express written consent. Net total return indices reinvest dividends after the deduction of withholding taxes, using (for international indices) a tax rate applicable to non-resident institutional investors who do not benefit from double taxation treaties. The products mentioned in this Document may not be eligible for sale in some states or countries, nor suitable for all types of investors. In some tables and charts, due to rounding, the sum of the individual components may not appear to be equal to the stated total(s)