KBI Global Investors

KBIGI

KBIGI ACWI Equity Strategy

Summary Details			
Assets under Mgmt.	£77.3m		
Inception Date	01 Aug 2011		
Benchmark	MSCI ACWI Net Return Index		
Number of Stocks	285		
Risk Characteristics			
Beta (10 Yrs)	0.97		
Information Ratio (10 Yrs)	-0.28		
Volatility	11.92		
	Strategy Index		
Portfolio Statistics	Strategy	Index	
Portfolio Statistics Dividend Yield	Strategy 3.5%	Index 2.3%	
Dividend Yield	3.5%	2.3%	
Dividend Yield Dividend Payout	3.5% 42.4%	2.3% 33.9%	
Dividend Yield Dividend Payout Dividend Growth	3.5% 42.4% 13.1%	2.3% 33.9% 9.1%	
Dividend Yield Dividend Payout Dividend Growth Total Payout Yield	3.5% 42.4% 13.1% 5.6%	2.3% 33.9% 9.1% 2.4%	
Dividend Yield Dividend Payout Dividend Growth Total Payout Yield Price to Earnings (trailing)	3.5% 42.4% 13.1% 5.6% 9.4x	2.3% 33.9% 9.1% 2.4% 14.4x	
Dividend Yield Dividend Payout Dividend Growth Total Payout Yield Price to Earnings (trailing) Price to Book	3.5% 42.4% 13.1% 5.6% 9.4x 2.0x	2.3% 33.9% 9.1% 2.4% 14.4x 2.5x	

Source: KBI Global Investors as of 31/12/22. The risk characteristics are calculated independently by KBI Global Investors using monthly gross returns of the composite over a 10 year period relative to the Index as at the 31/12/22. Portfolio and Benchmark Statistics are from a representative account managed to the same strategy and the benchmark respectively. KBI Global Investors independently estimate these statistics for both the portfolio and the benchmark. The AUM listed above is Global Equity AII World Equity AUM excluding AUA from Q1 2022. Weighted Avg. Mkt. Cap figures are in US Dollars. KBI calculate the Weighted Average Carbon Intensity figure for the portfolio (representative account managed to the same strategy) quarterly. Index carbon intensity data is sourced from MSCI ESG Research. KBI calculate the ESG scores for the portfolio (representative account managed to the same strategy) quarterly. Index ESG ratings are sourced from MSCI ESG Research.

Investment Philosophy

We are "total return" investors.

Our conviction is that companies with the financial strength and discipline to maintain and grow their dividend commitments outperform.

Uniquely, we find such companies across all capitalisations, and in every sector and every region, even ones where dividends are low and not typically used as a method of analysis. By "looking where others don't look" we consistently find and exploit mispriced stocks.

The main reasons for outperformance are:

- Quality of information
- Better governance
- Plentiful positive earnings surprises
- Capital efficiency and financial discipline
- Lower volatility
- Better valuations

Annualised Performance (£)

	3Mths	YTD	1Yr	2Yrs	5Yrs
Fund (Gross)	6.8	-0.6	-0.6	10.2	5.7
Benchmark	1.9	-8.1	-8.1	4.9	7.7

Source: KBI Global Investors, Datastream, MSCI as of 31/12/22 KBI calculate both composite returns and benchmark returns. Returns are gross of fees in GBP. Our firm claims GIPS compliance and is annually verified by an independent verification firm to be so. The verification report from our verifier and our GIPS composite presentation are available upon request. The performance record disclosed here is that of the firm's composite for this strategy. The AC World Equity composite is a well-diversified, all cap, strategy that invests across all 24 industry sub-classifications within the developed and emerging equity markets. No active currency management is undertaken. The strategy invests purely in those companies that pay above average dividends relative to their industry peer group and is managed by a dedicated, specialist team of investment professionals in Dublin, Ireland. The material risks associated with the composite include market risk and stock-specific event risk. Share prices can decline and there is a risk that the composite may under-perform its benchmark. The benchmark is the MSCI AC World Index, inclusive of net income. The Net index provides a better comparator for potential investors and representation of the investment strategy of the composite. The benchmark is designed to measure the equity market performance of developed and emerging market countries. The benchmark is market-cap weighted. Sources of foreign exchange rates may be different between the composite and the benchmark; but not materially so. MSCI benchmark returns assume the reinvestment of dividends after the deduction of withholding taxes. See disclaimers for further information

Investment Process

We summarise our process into three steps

Stop

- Create regional group segments from MSCI Index.
- Eliminate stocks below segment average yield.
- Lower yield stocks, countries, industries will qualify.

Step 2

- Eliminate stocks and segments that fail sustainability, quality and growth criteria
- Rank remaining stocks.

Step 3

Create portfolio preferred financial criteria and highest ranked stocks.

Current ACWI Portfolio Characteristics

Mkt. Cap \$bn	Strategy	MSCI ACWI Index	+/- %
<3 (small)	5.2	0.4	4.8
3-5 (mid-small)	2.6	1.6	1.0
5-10 (mid)	9.5	5.7	3.8
10-25 (mid-large)	32.4	15.1	17.3
>25 (large)	50.3	77.2	-26.9

Source: KBI Global Investors as of 31/12/22. Market Cap figures are based on a representative account relative to the Index. Market Cap figures are in US Dollars.

Strategy Overview

Objective Consistency. Downside protection. Lower risk.

Style Relative value. High quality. Multi cap.

Diversified.

Products Global, EAFE, Emerging Markets, North

America, ACWI, Eurozone.

Investment Team

CIO Chief Investment			
00			
Officer	35yrs		
lio Management T	eam		
Head of Portfolio Management	35yrs		
Head of Strategy Development	31yrs		
Senior Portfolio Manager	22yrs		
Senior Portfolio Manager	22yrs		
Senior Portfolio Manager	32ys		
Senior Portfolio Manager	19yrs		
ESG & Engagement Analyst	22yrs		
Trading			
Trader	17yrs		
	Head of Portfolio Management Head of Strategy Development Senior Portfolio Manager ESG & Engagement Analyst Trading		

Contact Details

Address: KBI Global Investors Ltd.

3rd Floor, 2 Harbourmaster Place

IFSC Dublin 1 Ireland

Phone: +353 1 438 4400 Email: info@kbigi.com

Web: www.kbiglobalinvestors.com

Portfolio Positioning Sector Breakdown

Cooler Distillation.				
Sector	%	Sector	%	
Information Technology	20.0	Communication Services	6.8	
Financials	15.1	Energy	5.6	
Health Care	13.9	Materials	4.9	
Industrials	11.1	Utilities	2.7	
Consumer Discretionary	10.7	Real Estate	2.4	
Consumer Staples	6.8			

Geographical Breakdown

Region	%
North America	64.0
Europe	21.2
Emerging Markets	6.1
Japan	5.5
Pacific Basin ex Japan	3.2

Top 10 Holdings

Stock	Country	%
iShares MSCI EM ESG Enhanced UCITS ETF	Ireland	4.8
Microsoft Corporation	US	2.5
Merck & Co Inc	US	2.3
Marathon Petroleum Corp	US	2.0
Gilead Sciences Inc	US	1.9
Omnicom Group Inc	US	1.8
Cigna Corp	US	1.8
Interpublic Group Of Companies Inc	US	1.8
Automatic Data Processing Inc	US	1.8
Hewlett-Packard Enterprise Co	US	1.8

Source of all data: KBI Global Investors. Data as of 31/12/22

Overview

While much of the narrative at year end is around recession fears and impending disappointing earnings, we feel there may well be more opportunities to generate good returns than many realise.

The percentage of stock passing our quality hurdles is high, and payout ratios are near all time lows. This means the buffer around existing dividend behavior is high. Even if earnings disappoint (we feel the portfolio is good shape on this front) current levels of yield and dividend growth can be maintained by allowing payout ratios to return to more normal long term levels. Dividends and dividend growth become highly valuable sources of return when share price increases are scarce.

The rally in value and high yield stocks in the fourth quarter suggests that investors have begun to pick up on this opportunity. While the shine may have gone off tech stocks investors have started to look elsewhere. The good news is that they like what they see. The surprisingly strong fundamentals and cheap valuations of companies that exist across the market capitalisations are starting to get noticed.

Up until quarter four, all of the relative outperformance of value over growth stocks since last year had come in down markets. Value stocks were seen as attractive for the defensive qualities they bring and their lower sensitivity to rising rates. However, in quarter four, value stocks led the rally. The fact that they did so as long bond yields fell suggest something is now seriously different.

Disclaimer

KBI Global Investors Ltd is regulated by the Central Bank of Ireland. Please note that, as of 1 January 2023, KBI Global Investors Ltd. has withdrawn from the UK's Temporary Permissions Regime (the "TPR") on the basis that the firm is availing of an exclusion available for overseas persons. KBI Global Investors claims compliance with the Global Investment Performance Standards (GIPS®). Gross results shown do not show the deduction of investment management fees. A client's actual return will be reduced by the management fees and any other expenses which may be incurred in the management of an investment account. For example, a £1,000,000 investment with an assumed annual return of 5% with a management fee of 0.85% would accumulate £8,925 in fees during the first year, £48,444 in fees over five years and £107,690 in fees over ten years. Under MiFID II this is deemed marketing material and should not be regarded as investment research. The firm is defined as the institutional business of KBI Global Investors Ltd., and its subsidiary, KBI Global Investors (North America). The term 'institutional business' shall have the meaning of all pensions, charity and corporate asset management strategies of the firm as they pertain to client funds. Unitised clients are specifically excluded from composite assignment given that their underlying unit holdings are already assigned to composites and such strategies are therefore accounted for in composite values and returns. The firm definition has been re-defined on two occasions over recent years; on 30 September 2010 to reflect the firm's sale to RHJI by our previous parent firm KBC Asset Management NV, and on 1 October 2016 to reflect the firm's sale to Amundi Asset Management. No change in investment process arose as a result of these sales. To receive a copy of the compliant presentation and/or a list of composite descriptions, please contact sales@kbigi.com. IMPORTANT RISK DISCLOSURE STATEMENT: This material is provided for informational purposes only and does not constitute an offer to sell or the solicitation of an offer to purchase any security, product or service including any group trust or fund managed by KBI Global Investors Ltd, or any of its affiliates (collectively, "KBI Global Investors"). The information contained herein does not set forth all of the risks associated with this strategy, and is qualified in its entirety by, and subject to, the information contained in other applicable disclosure documents relating to such a strategy. KBI Global Investors Ltd's investment products, like all investments, involve the risk of loss and may not be suitable for all investors, especially those who are unable to sustain a loss of their investment. The views expressed in this document are expressions of opinion only and should not be construed as investment advice. Past performance may not be a reliable guide to future performance and the value of investments may fall as well as rise. Investments denominated in foreign currencies are subject to changes in exchange rates that may have an adverse effect on the value, price or income of the product. Income generated from an investment may fluctuate in accordance with market conditions and taxation arrangements. Performance for periods of more than 1 year is annualized. All MSCI data is provided "as is". In no event shall MSCI, its affiliates, or any MSCI data provider have any liability of any kind in connection with the MSCI data. No further distribution or dissemination of the MSCI data is permitted without MSCI's prior express written consent. Net total return indices reinvest dividends after the deduction of withholding taxes, using (for international indices) a tax rate applicable to non-resident institutional investors who do not benefit from double taxation treaties. The products mentioned in this Document may not be eligible for sale in some states or countries, nor suitable for all types of investors. In some tables and charts, due to rounding, the sum of the individual components may not appear to be equal to the stated total(s)