

## Summary Details

Assets under Mgmt.	€49.0m
Inception Date	01 Dec 2004
Benchmark	MSCI EMU (EUR) Net Return Index
Number of Stocks	58

## Risk Characteristics

Beta (10 Yrs)	1.02
Information Ratio (10 Yrs)	0.51
Volatility	15.61

Portfolio Statistics	Strategy	Index
Dividend Yield	4.0%	2.8%
Dividend Payout	51.1%	41.9%
Dividend Growth	9.4%	7.5%
Total Payout Yield	4.4%	2.7%
Price to Earnings (trailing)	10.3x	11.2x
Price to Book	1.6x	1.8x
Weighted Avg Mkt Cap.	\$60.8bn	\$81.3bn
ESG Score	7.6	7.5
Wtd Avg Carbon Intensity	79.7	144.7

Source: KBI Global Investors as of 31/03/22. The risk characteristics are calculated independently by KBI Global Investors using monthly gross returns of the composite over a 10 year period relative to the Index as at the 31/03/22. Portfolio and Benchmark Statistics are from a representative account managed to the same strategy and the benchmark respectively. KBI Global Investors independently estimate these statistics for both the portfolio and the benchmark. The AUM listed above is Global Equity Eurozone AUM excluding AUA from Q1 2022. Weighted Avg. Mkt. Cap figures are in US Dollars. KBI calculate the Weighted Average Carbon Intensity figure for the portfolio (representative account managed to the same strategy) quarterly. Index carbon intensity data is sourced from MSCI ESG Research. KBI calculate the ESG scores for the portfolio (representative account managed to the same strategy) quarterly. Index ESG ratings are sourced from MSCI ESG Research.

## Investment Philosophy

We are "total return" investors.

Our conviction is that companies with the financial strength and discipline to maintain and grow their dividend commitments outperform.

Uniquely, we find such companies across all capitalisations, and in every sector and every region, even ones where dividends are low and not typically used as a method of analysis. By "looking where others don't look" we consistently find and exploit mispriced stocks.

The main reasons for outperformance are:

- Quality of information
- Better governance
- Plentiful positive earnings surprises
- Capital efficiency and financial discipline
- Lower volatility
- Better valuations

## Annualised Performance (€)

	3Mths	YTD	1Yr	3Yrs	5Yrs	Since Incep
Fund (Gross)	-6.4	-6.4	5.5	7.2	4.9	6.7
Benchmark	-9.2	-9.2	1.8	7.2	4.8	5.3

Source: KBI Global Investors, Datastream, MSCI as of 31/03/22  
KBI calculate both composite returns and benchmark returns. Returns are gross of fees in Euro. Our firm claims GIPS compliance and is annually verified by an independent verification firm to be so. The verification report from our verifier and our GIPS composite presentation are available upon request. The performance record disclosed here is that of the firm's composite for this strategy. The Eurozone Equity composite is a well diversified, all cap, strategy that invests across all 24 industry sub classifications of the EMU equity market. This strategy is constructed on a segmented basis by industry (as defined by the MSCI EMU Index) and no active currency management is undertaken. The strategy invests purely in those companies that pay above average dividends relative to their industry peer group and is managed by a dedicated, specialist team of investment professionals in Dublin, Ireland. The material risks associated with the composite include market risk and stock-specific event risk. Share prices can decline and there is a risk that the composite may under-perform its benchmark. The benchmark is the MSCI EMU Index, inclusive of net income. The Net index provides a better comparator for potential investors and representation of the investment strategy of the composite. The benchmark is designed to measure the equity market performance of developed market countries. The benchmark is market-cap weighted. Sources of foreign exchange rates may be different between the composite and the benchmark; but not materially so. MSCI benchmark returns assume the reinvestment of dividends after the deduction of withholding taxes. See disclaimers for further information.

## Investment Process

We summarise our process into three steps

Step 1
<ul style="list-style-type: none"> <li>• Create regional group segments from MSCI Index.</li> <li>• Eliminate stocks below segment average yield.</li> <li>• Lower yield stocks, countries, industries will qualify.</li> </ul>
Step 2
<ul style="list-style-type: none"> <li>• Eliminate stocks and segments that fail sustainability, quality and growth criteria.</li> <li>• Rank remaining stocks.</li> </ul>
Step 3
<ul style="list-style-type: none"> <li>• Create portfolio preferred financial criteria and highest ranked stocks.</li> </ul>

## Current Eurozone Portfolio Characteristics

Mkt. Cap \$bn	Strategy	MSCI EMU Index	+/- %
<3 (small)	1.4	0.1	1.3
3-5 (mid-small)	0.0	0.6	-0.6
5-10 (mid)	17.5	5.2	12.3
10-25 (mid-large)	26.4	19.4	7.0
>25 (large)	54.8	74.7	-19.9

Source: KBI Global Investors as of 31/03/22. Market Cap figures are based on a representative account relative to the Index. Market Cap figures are in US Dollars.

## Strategy Overview

<b>Objective</b>	Consistency. Downside protection. Lower risk.
<b>Style</b>	Relative value. High quality. Multi cap. Diversified.
<b>Products</b>	Global, EAFE, Emerging Markets, North America, ACWI, Eurozone.

## Investment Team

Key People	Title	Investment Experience
<b>CIO</b>		
Noel O'Halloran	Chief Investment Officer	34yrs
<b>Portfolio Management Team</b>		
Gareth Maher	Head of Portfolio Management	35yrs
David Hogarty	Head of Strategy Development	31yrs
Ian Madden	Senior Portfolio Manager	21yrs
James Collery	Senior Portfolio Manager	21yrs
John Looby	Senior Portfolio Manager	32yrs
Massimiliano Tondi	Senior Portfolio Manager	18yrs
Jeanne Chow Collins	ESG & Engagement Analyst	21yrs
<b>Trading</b>		
Ultan O'Kane	Trader	16yrs

## Contact Details

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## Portfolio Positioning

### Sector Breakdown

Sector	%	Sector	%
Financials	18.1	Materials	7.1
Industrials	15.6	Utilities	5.8
Consumer Discretionary	15.4	Communication Services	5.7
Information Technology	11.2	Energy	3.5
Health Care	8.9	Real Estate	1.3
Consumer Staples	7.4		

### Geographical Breakdown

Region	%	Region	%
France	34.8	Italy	6.2
Germany	27.3	Spain	5.4
Netherlands	15.5	Finland	1.6
Belgium	8.4	Austria	0.8

### Top 10 Holdings

Stock	Country	%
Sanofi-Aventis	France	4.9
ASML Holding NV	Netherlands	4.9
SAP SE	Germany	4.0
Axa SA	France	3.6
KERING	France	3.5
Porsche Automobil Holding SE	Germany	3.5
Deutsche Boerse AG	Germany	3.3
Coca-Cola Europacific Partners	UK	3.1
Thales SA	France	3.1
Red Electrica Corporacion SA	Spain	3.0

Source of all data: KBI Global Investors. Data as of 31/03/22

## Overview

The Russian invasion of Ukraine caused significant disruption to energy, food and commodity supply chains. As a result, fossil fuels and big oil stocks rallied, as did tobacco and defence stocks, making it a tricky quarter for ESG oriented investors.

Corporate profits hit all time highs. Future profit expectations across almost all industries are at their highest in a decade. This points to a wide broadening of investment opportunity and supports the rotation thesis.

The earnings outlook seems excessively optimistic given the inflation outlook and global input cost disruption. Volatility looks set to become a more prominent feature of markets.

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