

# Q3 2021 USD

KBI Global Investors



## KBIGI North America Equity Strategy (USD)

### Summary Details

Assets under Mgmt.	\$51.4m
Inception Date	01 Nov 2013
Benchmark	MSCI North America Net Return Index
Number of Stocks	66

### Risk Characteristics

Beta (5 Yrs)	1.02
Information Ratio (5 Yrs)	-0.73
Volatility	16.68

Portfolio Statistics	Strategy	Index
Dividend Yield	2.9%	1.3%
Dividend Payout	45.5%	30.2%
Dividend Growth	11.6%	7.3%
Total Payout Yield	3.9%	1.0%
Price to Earnings (trailing)	11.5x	19.5x
Price to Book	3.1x	4.4x
Weighted Avg Mkt Cap.	\$205.9bn	\$468.4bn
ESG Score	7.2	5.9
Wtd Avg Carbon Intensity	80.1	131.4

Source: KBI Global Investors as of 09/30/21. The risk characteristics are calculated independently by KBI Global Investors using monthly gross returns of the composite over a 5 year period relative to the Index as at the 09/30/21. Portfolio and Benchmark Statistics are from a representative account managed to the same strategy and the benchmark respectively. KBI Global Investors independently estimate these statistics for both the portfolio and the benchmark. The AUM listed above is Global Equity North America AUM. This is the combined AUM of KBI Global Investors Ltd and KBI Global Investors (North America) Ltd. Weighted Avg. Mkt. Cap figures are in US Dollars. KBI calculate the Weighted Average Carbon Intensity figure for the portfolio (representative account managed to the same strategy) quarterly. Index carbon intensity data is sourced from MSCI ESG Research. KBI calculate the ESG scores for the portfolio (representative account managed to the same strategy) quarterly. Index ESG ratings are sourced from MSCI ESG Research.

Prior to 1/4/20 the North America AUM figure was inclusive of the North America equity component of a Global Equity Mandate.

### Investment Philosophy

We are "total return" investors.

Our conviction is that companies with the financial strength and discipline to maintain and grow their dividend commitments outperform.

Uniquely, we find such companies across all capitalisations, and in every sector and every region, even ones where dividends are low and not typically used as a method of analysis. By "looking where others don't look" we consistently find and exploit mispriced stocks.

The main reasons for outperformance are:

- Quality of information
- Better governance
- Plentiful positive earnings surprises
- Capital efficiency and financial discipline
- Lower volatility
- Better valuations

### Annualised Performance (\$)

	3Mths	YTD	1Yr	3Yrs	5Yrs
Strategy (Gross)	-1.9	17.7	32.9	9.0	11.4
Strategy (Net)	-2.1	17.2	32.3	8.3	10.8
Benchmark	0.2	15.1	30.1	15.8	16.3

Source: KBI Global Investors, Datastream, MSCI as of 09/30/21

KBI calculate both composite returns and benchmark returns. Returns are gross of fees in USD. Our firm claims GIPS compliance and is annually verified by an independent verification firm to be so. The verification report from our verifier and our GIPS composite presentation are available upon request. The North American Equity composite is a well diversified all cap strategy that invests across all 24 industry sub classifications of the North American equity markets as defined within the MSCI North America benchmark. The strategy invests purely in those companies that pay above average dividends relative to their industry peer group and is managed by a dedicated, specialist team of investment professionals in Dublin, Ireland. The material risks associated with the composite include market risk and stock-specific event risk. Share prices can decline and there is a risk that the composite may under-perform its benchmark. The benchmark is the MSCI North America Index, inclusive of net income. The Net index provides a better comparator for potential investors and representation of the investment strategy of the composite. The benchmark is designed to measure the equity market performance of developed market countries. The benchmark is market-cap weighted. Sources of foreign exchange rates may be different between the composite and the benchmark, but not materially so. See disclaimers for further information.

### Investment Process

We summarise our process into three steps

#### Step 1

- Create regional group segments from MSCI Index.
- Eliminate stocks below segment average yield.
- Lower yield stocks, countries, industries will qualify.

#### Step 2

- Eliminate stocks and segments that fail sustainability, quality and growth criteria.
- Rank remaining stocks.

#### Step 3

- Create portfolio preferred financial criteria and highest ranked stocks.

### Current North America Portfolio Characteristics

Mkt. Cap \$bn	Strategy	MSCI NAM Index	+/- %
<3 (small)	0.0	0.0	0.0
3-5 (mid-small)	0.5	0.1	0.4
5-10 (mid)	5.6	1.4	4.2
10-25 (mid-large)	28.2	10.1	18.1
>25 (large)	65.8	88.4	-22.6

Source: KBI Global Investors as of 09/30/21. Market Cap figures are based on a representative account relative to the Index. Market Cap figures are in US Dollars.

## Strategy Overview

<b>Objective</b>	Consistency. Downside protection. Lower risk.
<b>Style</b>	Relative value. High quality. Multi cap. Diversified.
<b>Products</b>	Global, EAFE, Emerging Markets, North America, ACWI, Eurozone.

## Investment Team

Key People	Title	Investment Experience
<b>CIO</b>		
Noel O'Halloran	Chief Investment Officer	34yrs
<b>Portfolio Management Team</b>		
Gareth Maher	Head of Portfolio Management	34yrs
David Hogarty	Head of Strategy Development	30yrs
Ian Madden	Senior Portfolio Manager	21yrs
James Collery	Senior Portfolio Manager	21yrs
John Looby	Senior Portfolio Manager	31yrs
Massimiliano Tondi	Senior Portfolio Manager	18yrs
Jeanne Chow Collins	ESG & Engagement Analyst	21yrs
<b>Trading</b>		
Ultan O'Kane	Trader	16yrs

## Portfolio Positioning

### Sector Breakdown

Sector	%	Sector	%
Information Technology	28.9	Energy	4.0
Financials	14.6	Materials	3.7
Health Care	11.3	Consumer Staples	3.2
Communications	11.3	Real Estate	3.0
Industrials	9.6	Utilities	1.6
Consumer Discretionary	8.8		

### Geographical Breakdown

Region	%
USA	91.5
Canada	8.5

### Top 10 Holdings

Stock	Country	%
Microsoft Corporation	US	6.8
Texas Instruments Inc	US	3.3
Cisco Systems Inc	US	3.1
Automatic Data Processing Inc	US	3.0
Omnicom Group Inc	US	2.9
Interpublic Group of Companies Inc	US	2.9
NetApp Inc	US	2.8
Cigna Corp	US	2.8
Tractor Supply Co	US	2.8
Best Buy Company Inc	US	2.7

Source of all data: KBI Global Investors. The above information represents the top 10 largest positions in the strategy as of 09/30/21 based on the aggregate USD value. Each quarter KBI Global Investors uses this same objective, non-performance based criteria to select the ten largest holdings. The specific securities identified and described do not represent all of the securities purchased, sold, or recommended for the strategy, and the reader should not assume that investments in the securities identified and discussed were or will be profitable. All information is provided for informational purposes only and should not be deemed as a recommendation to buy the securities mentioned.

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## Overview

The quarter saw an effective reversal of the reopening, reflation and rotation trend that had prevailed in equity markets since vaccines were first rolled out last November. This was driven by disruption to economic activity, as the Delta variant of Covid-19 spread and the pandemic resurged in many areas.

With cyclical recovery stalled, growth outperformed value over the quarter. Heightened inflation worries near the end of the quarter gave a boost to more rate-sensitive and value-oriented stocks in September. Should inflation or upward pressure on yields persist, that would bode well for momentum to return to the rotation trade and stocks with strong dividend growth and value characteristics should benefit.

Thanks to a decade of quantitative easing (QE), stocks whose performance is negatively correlated to yields are now trading at substantial premiums, while those with performance that is positively correlated are trading on substantial discounts. Investors would do well to avoid stocks on high valuation multiples.

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