KBI Global Investors



KBIGI Integris Emerging Markets Equity Strategy

Summary Details			
Assets under Mgmt.	€18.1m		
Inception Date	01 Jan 2015		
Benchmark	MSCI Emerging Markets Net Return Index		
Number of Stocks	91		
Risk Characteristics			
Beta (5 Yrs)	0.95		
Information Ratio (5 Yrs)	-0.11		
Volatility	14.00		
Portfolio Statistics	Strategy Index		
Dividend Yield	3.8%	2.2%	
Dividend Payout	45.6%	34.8%	
Dividend Growth	17.2%	13.5%	
Total Payout Yield	3.1%	0.7%	
Price to Earnings (trailing)	8.8x	13.3x	
Price to Book	1.5x	2.0x	
Weighted Avg Mkt Cap.	\$87.2bn	\$125.7bn	
ESG Score	6.2	5.0	
Wtd Avg Carbon Intensity	110.6	322.9	

Source: KBI Global Investors as of 30/09/21. The risk characteristics are calculated independently by KBI Global Investors using monthly gross returns of the composite over a 5 year period relative to the Index as at the 30/09/21. Portfolio and Benchmark Statistics are from a representative account managed to the same strategy and the benchmark respectively. KBI Global Investors independently estimate these statistics for both the portfolio and the benchmark. The AUM listed above is Global Equity Integris Emerging Markets AUM. Weighted Avg. Mkt. Cap figures are in US Dollars. KBI calculate the Weighted Average Carbon Intensity figure for the portfolio (representative account managed to the same strategy) quarterly. Index carbon intensity data is sourced from MSCI ESG Research. KBI calculate the ESG scores for the portfolio (representative account managed to the same strategy) quarterly. Index ESG ratings are sourced from MSCI ESG Research.

Investment Philosophy

We are "total return" investors.

Our conviction is that companies with the financial strength and discipline to maintain and grow their dividend commitments outperform.

Uniquely, we find such companies across all capitalisations, and in every sector and every region, even ones where dividends are low and not typically used as a method of analysis. By "looking where others don't look" we consistently find and exploit mispriced stocks.

The main reasons for outperformance are:

- Quality of information
- Better governance
- Plentiful positive earnings surprises
- Capital efficiency and financial discipline
- Lower volatility
- Better valuations

Annualised Performance (€)

	3Mths	YTD	1Yr	3Yrs	5Yrs
Fund (Gross)	-4.5	7.5	22.7	8.3	8.0
Benchmark	-6.0	4.3	19.6	8.7	8.6

Source: KBI Global Investors, Datastream, MSCI as of 30/09/21 KBI calculate both composite returns and benchmark returns. Returns are gross of fees in EUR. Our firm claims GIPS compliance and is annually verified by an independent verification firm to be so. The verification report from our verifier and our GIPS composite presentation are available upon request. The performance record disclosed here is that of the firm's composite for this strategy. The Integris Emerging Markets Equity composite is a well diversified, all cap, strategy that invests across all 24 industry sub classifications of the global emerging markets as defined within the MSCI Emerging Markets benchmark. No active currency management is undertaken. The strategy invests purely in those companies that pay above average dividends relative to their industry peer group and is managed by a dedicated, specialist team of investment professionals in Dublin, Ireland. The strategy uses an ESG screen within its portfolio construction process. We established Integris as our corporate brand for our screened offerings in 2019. The material risks associated with the composite include market risk and stock-specific event risk. Share prices can decline and there is a risk that the composite may under-perform its benchmark. The benchmark is the MSCI Emerging Markets Index, inclusive of net income. The net index provides a better comparator for potential investors given the tax treatment on dividend income. The benchmark is designed to measure the equity market performance of emerging market countries. The benchmark is market-cap weighted. Sources of foreign exchange rates may differ between the composite and the benchmark, but not materially so. MSCI benchmark returns assume the reinvestment of dividends after the deduction of withholding taxes. See disclaimer for further information

Investment Process

We summarise our process into three steps

Step '

- Create regional industry group segments from MSCI Index.
- Eliminate stocks below segment average yield.
- Lower yield stocks, countries, industries will qualify.

Step 2

- Eliminate stocks and segments that fail sustainability, quality and growth criteria.
- Eliminate stocks with lowest ESG score.
- Rank remaining stocks.

Step 3

 Create portfolio targeting preferred financial criteria, ESG criteria and highest ranked stocks.

Current Emerging Markets ESG Portfolio Characteristics

Mkt. Cap \$bn	Strategy	MSCI EM Index	+/- %
<3 (small)	11.0	2.8	8.2
3-5 (mid-small)	16.7	5.6	11.1
5-10 (mid)	18.9	14.0	4.9
10-25 (mid-large)	17.4	21.2	-3.8
>25 (large)	36.0	56.4	-20.4

Source: KBI Global Investors as of 30/09/21. Market Cap figures are based on a representative account relative to the Index. Market Cap figures are in US Dollars.

Strategy Overview

Objective Consistency. Downside protection. Lower

risk. ESG

Style Relative value. High quality. Multi cap.

Diversified.

Products Global, Emerging Markets, Eurozone Screening Fossil Fuel Reserves, CCC rated companies, Tobacco & others.

Investment Team

CIO Investment Officer anagement T of Portfolio	34yrs eam		
Officer anagement T	· ·		
	eam		
of Portfolio			
nagement	34yrs		
of Strategy elopment	30yrs		
or Portfolio Ianager	21yrs		
or Portfolio Ianager	21yrs		
or Portfolio Ianager	31ys		
or Portfolio Ianager	18yrs		
ESG & gagement Analyst	21yrs		
Trading			
Trader	16yrs		
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Contact Details

Address: KBI Global Investors Ltd.

3rd Floor, 2 Harbourmaster Place

IFSC Dublin 1 Ireland

Phone: +353 1 438 4400 Email: info@kbigi.com

Web: www.kbiglobalinvestors.com

Portfolio Positioning Sector Breakdown

Sector	%	Sector	%
Financials	27.6	Health Care	4.3
Information Technology	25.6	Real Estate	3.9
Consumer Discretionary	11.9	Energy	3.0
Communications	9.5	Consumer Staples	2.3
Materials	6.0	Utilities	0.2

Geographical Breakdown

5.7

Industrials

Region	%
Emerging Asia	78.7
Emerging EMEA	13.6
Emerging Latin America	7.7

Top 10 Holdings

Stock	Country	%
Taiwan Semiconductor Manufacturing	Taiwan	8.0
Samsung Electronics Company Limited	South Korea	5.8
NetEase Inc ADR	China	2.7
Fubon Financial Holding Company Limited	Taiwan	2.4
Sberbank of Russia PJSC	Russia	2.2
Home Product Center PCL	Thailand	2.2
China Construction Bank	China	2.1
Ultrapar Participacoes SA	Brazil	2.1
Tata Consultancy Services Ltd	India	2.0
SK Telecom (Local)	South Korea	2.0

Source of all data: KBI Global Investors, Data as of 30/09/21

Overview

Emerging market equity investors experienced a difficult quarter, with the imposition of additional regulatory tightening measures in China and Korea, and the continued interest rate hiking spree. Korea, Brazil, Chile, Mexico, Peru, the Czech Republic and Hungary all raised rates to contain inflationary pressures. Should inflation or upward pressure on yields persist, that would bode well for a continuation of the rotation trade and stocks with strong dividend growth and value characteristics should benefit.

Thanks to a decade of quantitative easing (QE), stocks whose performance is negatively correlated to yields are now trading at substantial premiums, while those with performance that is positively correlated are trading on substantial discounts. Should inflation persist, investors would do well to avoid stocks on high valuation multiples.

This more volatile and negative environment is a more favourable backdrop for the relative performance of our Emerging Market Equity strategy. It delivered a positive relative performance during the quarter, meaning the strategy continues to out-perform over the year to date.

Disclaimer

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