

## Summary Details

Assets under Mgmt.	€50.6m
Inception Date	30 Nov 2004
Benchmark	MSCI EMU (EUR) Net Return Index
Number of Stocks	64

## Risk Characteristics

Beta (10 Yrs)	1.03
Information Ratio (10 Yrs)	0.34
Volatility	15.79

Portfolio Statistics	Strategy	Index
Dividend Yield	3.1%	2.1%
Dividend Payout	49.9%	41.9%
Dividend Growth	4.6%	3.5%
Total Payout Yield	3.1%	1.5%
Price to Earnings (trailing)	11.2x	11.7x
Price to Book	1.8x	1.9x
Weighted Avg Mkt Cap.	\$67.7bn	\$85.4bn
ESG Score	7.7	7.5
Wtd Avg Carbon Intensity	122.2	160.5

Source: KBI Global Investors as of 30/09/21. The risk characteristics are calculated independently by KBI Global Investors using monthly gross returns of the composite over a 10 year period relative to the Index as at the 30/09/21. Portfolio and Benchmark Statistics are from a representative account managed to the same strategy and the benchmark respectively. KBI Global Investors independently estimate these statistics for both the portfolio and the benchmark. The AUM listed above is Global Equity Eurozone AUM. Weighted Avg. Mkt. Cap figures are in US Dollars. KBI calculate the Weighted Average Carbon Intensity figure for the portfolio (representative account managed to the same strategy) quarterly. Index carbon intensity data is sourced from MSCI ESG Research. KBI calculate the ESG scores for the portfolio (representative account managed to the same strategy) quarterly. Index ESG ratings are sourced from MSCI ESG Research.

## Investment Philosophy

We are "total return" investors.

Our conviction is that companies with the financial strength and discipline to maintain and grow their dividend commitments outperform.

Uniquely, we find such companies across all capitalisations, and in every sector and every region, even ones where dividends are low and not typically used as a method of analysis. By "looking where others don't look" we consistently find and exploit mispriced stocks.

The main reasons for outperformance are:

- Quality of information
- Better governance
- Plentiful positive earnings surprises
- Capital efficiency and financial discipline
- Lower volatility
- Better valuations

## Annualised Performance (€)

	3Mths	YTD	1Yr	3Yrs	5Yrs	Since Incep
Fund (Gross)	1.8	20.1	37.2	6.6	9.0	7.1
Benchmark	0.3	15.6	30.3	7.8	8.8	5.8

Source: KBI Global Investors, Datastream, MSCI as of 30/09/21  
KBI calculate both composite returns and benchmark returns. Returns are gross of fees in Euro. Our firm claims GIPS compliance and is annually verified by an independent verification firm to be so. The verification report from our verifier and our GIPS composite presentation are available upon request. The performance record disclosed here is that of the firm's composite for this strategy. The Eurozone Equity composite is a well diversified, all cap, strategy that invests across all 24 industry sub classifications of the EMU equity market. This strategy is constructed on a segmented basis by industry (as defined by the MSCI EMU Index) and no active currency management is undertaken. The strategy invests purely in those companies that pay above average dividends relative to their industry peer group and is managed by a dedicated, specialist team of investment professionals in Dublin, Ireland. The material risks associated with the composite include market risk and stock-specific event risk. Share prices can decline and there is a risk that the composite may under-perform its benchmark. The benchmark is the MSCI EMU Index, inclusive of net income. The Net index provides a better comparator for potential investors and representation of the investment strategy of the composite. The benchmark is designed to measure the equity market performance of developed market countries. The benchmark is market-cap weighted. Sources of foreign exchange rates may be different between the composite and the benchmark; but not materially so. MSCI benchmark returns assume the reinvestment of dividends after the deduction of withholding taxes. See disclaimers for further information.

## Investment Process

We summarise our process into three steps

Step 1
<ul style="list-style-type: none"> <li>• Create regional group segments from MSCI Index.</li> <li>• Eliminate stocks below segment average yield.</li> <li>• Lower yield stocks, countries, industries will qualify.</li> </ul>
Step 2
<ul style="list-style-type: none"> <li>• Eliminate stocks and segments that fail sustainability, quality and growth criteria.</li> <li>• Rank remaining stocks.</li> </ul>
Step 3
<ul style="list-style-type: none"> <li>• Create portfolio preferred financial criteria and highest ranked stocks.</li> </ul>

## Current Eurozone Portfolio Characteristics

Mkt. Cap \$bn	Strategy	MSCI EMU Index	+/- %
<3 (small)	1.7	0.0	1.7
3-5 (mid-small)	0.0	0.3	-0.3
5-10 (mid)	11.3	4.1	7.2
10-25 (mid-large)	27.1	19.3	7.8
>25 (large)	59.9	76.4	-16.5

Source: KBI Global Investors as of 30/09/21. Market Cap figures are based on a representative account relative to the Index. Market Cap figures are in US Dollars.

## Strategy Overview

<b>Objective</b>	Consistency. Downside protection. Lower risk.
<b>Style</b>	Relative value. High quality. Multi cap. Diversified.
<b>Products</b>	Global, EAFE, Emerging Markets, North America, ACWI, Eurozone.

## Investment Team

Key People	Title	Investment Experience
<b>CIO</b>		
Noel O'Halloran	Chief Investment Officer	34yrs
<b>Portfolio Management Team</b>		
Gareth Maher	Head of Portfolio Management	34yrs
David Hogarty	Head of Strategy Development	30yrs
Ian Madden	Senior Portfolio Manager	21yrs
James Collery	Senior Portfolio Manager	21yrs
John Looby	Senior Portfolio Manager	31yrs
Massimiliano Tondi	Senior Portfolio Manager	18yrs
Jeanne Chow Collins	ESG & Engagement Analyst	21yrs
<b>Trading</b>		
Ultan O'Kane	Trader	16yrs

## Contact Details

Address: KBI Global Investors Ltd.  
3rd Floor, 2 Harbourmaster Place  
IFSC  
Dublin 1  
Ireland

Phone: +353 1 438 4400 Email: [info@kbigi.com](mailto:info@kbigi.com)  
Web: [www.kbiglobalinvestors.com](http://www.kbiglobalinvestors.com)

## Portfolio Positioning

### Sector Breakdown

Sector	%	Sector	%
Financials	16.8	Materials	6.9
Consumer Discretionary	15.5	Consumer Staples	6.6
Industrials	15.2	Communications	6.4
Information Technology	11.9	Energy	4.6
Health Care	7.7	Real Estate	1.2
Utilities	7.2		

### Geographical Breakdown

Region	%	Region	%
France	33.6	Belgium	5.8
Germany	27.0	Finland	3.5
Netherlands	12.6	Austria	1.3
Italy	7.7	Ireland	0.7
Spain	7.5	Portugal	0.3

### Top 10 Holdings

Stock	Country	%
ASML Holding NV	Netherlands	4.7
Sanofi-Aventis	France	4.4
Axa SA	France	4.0
SAP SE	Germany	3.8
KERING	France	3.5
Industria de Diseno Textil SA	Spain	3.2
Total Energies	France	3.1
Red Electrica Corporacion SA	Spain	3.1
ING Groep NV	Netherlands	2.8
Coca-Cola Europacific Partners	UK	2.8

Source of all data: KBI Global Investors. Data as of 30/09/21

## Overview

The quarter saw an effective reversal of the reopening, reflation and rotation trend that had prevailed in equity markets since vaccines were first rolled out last November. This was driven by disruption to economic activity, as the Delta variant of Covid-19 spread and the pandemic resurged in many areas.

With cyclical recovery stalled, growth outperformed value over the quarter. Heightened inflation worries near the end of the quarter gave a boost to more rate-sensitive and value-oriented stocks in September. Should inflation or upward pressure on yields persist, that would bode well for momentum to return to the rotation trade and stocks with strong dividend growth and value characteristics should benefit.

Thanks to a decade of quantitative easing (QE), stocks whose performance is negatively correlated to yields are now trading at substantial premiums, while those with performance that is positively correlated are trading on substantial discounts. Investors would do well to avoid stocks on high valuation multiples.

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