

# KBIGI Emerging Markets Equity Strategy

## Summary Details

Assets under Mgmt.	C\$1.1bn
Inception Date	01 Aug 2010
Benchmark	MSCI Emerging Markets Net Return Index
Number of Stocks	106

## Risk Characteristics

Beta (10 Yrs)	0.90
Information Ratio (10 Yrs)	-0.17
Volatility	12.50

Portfolio Statistics	Strategy	Index
Dividend Yield	3.4%	1.9%
Dividend Payout	48.7%	33.8%
Dividend Growth	18.1%	14.3%
Total Payout Yield	2.9%	0.7%
Price to Earnings (trailing)	10.9x	16.2x
Price to Book	1.6x	2.2x
Weighted Avg Mkt Cap.	\$88.9bn	\$157.1bn
ESG Score	5.6	4.9
Wtd Avg Carbon Intensity	164.2	282.8

Source: KBI Global Investors as of 06/30/21. The risk characteristics are calculated independently by KBI Global Investors using monthly gross returns of the composite over a 10 year period relative to the Index as at the 06/30/21. Portfolio and Benchmark Statistics are from a representative account managed to the same strategy and the benchmark respectively. KBI Global Investors independently estimate these statistics for both the portfolio and the benchmark. The AUM listed above is Global Equity Emerging Markets AUM. Weighted Avg. Mkt. Cap figures are in US Dollars. KBI calculate the Weighted Average Carbon Intensity figure for the portfolio (representative account managed to the same strategy) quarterly. Index carbon intensity data is sourced from MSCI ESG Research. KBI calculate the ESG scores for the portfolio (representative account managed to the same strategy) quarterly. Index ESG ratings are sourced from MSCI ESG Research.

## Investment Philosophy

We are "total return" investors.

Our conviction is that companies with the financial strength and discipline to maintain and grow their dividend commitments outperform.

Uniquely, we find such companies across all capitalisations, and in every sector and every region, even ones where dividends are low and not typically used as a method of analysis. By "looking where others don't look" we consistently find and exploit mispriced stocks.

The main reasons for outperformance are:

- Quality of information
- Better governance
- Plentiful positive earnings surprises
- Capital efficiency and financial discipline
- Lower volatility
- Better valuations

## Annualised Performance (C\$)

	3Mths	YTD	1Yr	3Yrs	5Yrs	Since Incep
Fund (Gross)	3.6	7.5	24.9	8.1	9.5	6.8
Benchmark	3.5	4.4	28.1	9.1	12.0	7.3

Source: KBI Global Investors, Datastream, MSCI Emerging Markets Index as of 06/30/21

KBI calculate both composite returns and benchmark returns. Returns are gross of fees in CAD. Our firm claims GIPS compliance and is annually verified by an independent verification firm to be so. The verification report from our verifier and our GIPS composite presentation are available upon request. The performance record disclosed here is that of the firm's composite for this strategy. The Emerging Markets Equity composite is a well-diversified, all cap, strategy that invests across all 24 industry sub classifications of the global emerging markets as defined within the MSCI Emerging Markets benchmark. No active currency management is undertaken. The strategy invests purely in those companies that pay above average dividends relative to their industry peer group and is managed by a dedicated, specialist team of investment professionals in Dublin, Ireland. The material risks associated with the composite include market risk and stock-specific event risk. Share prices can decline and there is a risk that the composite may under-perform its benchmark. The benchmark is the MSCI Emerging Markets Index, inclusive of net income. The net index provides a better comparator for potential investors given the tax treatment on dividend income. The benchmark is designed to measure the equity market performance of emerging market countries. The benchmark is market-cap weighted. Sources of foreign exchange rates may differ between the composite and the benchmark, but not materially so. See disclaimer for further information.

## Investment Process

We summarise our process into three steps

Step 1
<ul style="list-style-type: none"> <li>• Create regional group segments from MSCI Index.</li> <li>• Eliminate stocks below segment average yield.</li> <li>• Lower yield stocks, countries, industries will qualify.</li> </ul>
Step 2
<ul style="list-style-type: none"> <li>• Eliminate stocks and segments that fail sustainability, quality and growth criteria.</li> <li>• Rank remaining stocks.</li> </ul>
Step 3
<ul style="list-style-type: none"> <li>• Create portfolio preferred financial criteria and highest ranked stocks.</li> </ul>

## Current Emerging Markets Portfolio Characteristics

Mkt. Cap \$bn	Strategy	MSCI EM Index	+/- %
<3 (small)	4.7	2.1	2.6
3-5 (mid-small)	13.7	5.6	8.1
5-10 (mid)	20.9	12.9	8.0
10-25 (mid-large)	23.5	21.3	2.2
>25 (large)	37.2	58.1	-20.9

Source: KBI Global Investors as of 06/30/21. Market Cap figures are based on a representative account relative to the Index. Market Cap figures are in US Dollars.

## Strategy Overview

<b>Objective</b>	Consistency. Downside protection. Lower risk.
<b>Style</b>	Relative value. High quality. Multi cap. Diversified.
<b>Products</b>	Global, EAFE, Emerging Markets, North America, ACWI, Eurozone.

## Investment Team

Key People	Title	Investment Experience
<b>CIO</b>		
Noel O'Halloran	Chief Investment Officer	33yrs
<b>Portfolio Management Team</b>		
Gareth Maher	Head of Portfolio Management	34yrs
David Hogarty	Head of Strategy Development	30yrs
Ian Madden	Senior Portfolio Manager	21yrs
James Collery	Senior Portfolio Manager	21yrs
John Looby	Senior Portfolio Manager	31yrs
Massimiliano Tondi	Senior Portfolio Manager	17yrs
Jeanne Chow Collins	ESG & Engagement Analyst	21yrs
<b>Trading</b>		
Ultan O'Kane	Trader	15yrs

## Contact Details

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## Portfolio Positioning

### Sector Breakdown

Sector	%	Sector	%
Information Technology	22.3	Industrials	4.7
Financials	19.8	Energy	4.4
Consumer Discretionary	15.6	Consumer Staples	4.1
Communications	11.0	Real Estate	2.9
Materials	8.4	Utilities	1.6
Health Care	5.2		

### Geographical Breakdown

Region	%
Emerging Asia	79.1
Emerging EMEA	13.4
Emerging Latin America	7.5

### Top 10 Holdings

Stock	Country	%
Taiwan Semiconductor Manufacturing	Taiwan	7.6
Samsung Electronics Company Limited	South Korea	5.4
NetEase Inc ADR	China	3.1
Zhongsheng Group Holdings Ltd	China	2.6
Home Product Center PCL	Thailand	2.4
CJ ENM Company Limited	South Korea	2.3
NCSOFT Corporation	South Korea	2.3
China Construction Bank	China	2.1
Taiwan Cement Corporation	Taiwan	2.0
Chailease Holding Company Limited	Taiwan	2.0

Source of all data: KBI Global Investors. Data as of 06/30/21

## Overview

At the end of Q2 2021, the DY on the MSCI Emerging Markets Index was 1.9%. This is the lowest level of dividend yield for well over a decade. We made a conscious effort to maintain a high exposure to dividend yield. At the end of the quarter, the dividend yield on the strategy was 3.4% bringing the excess yield well above the recent average.

We also increased our total payout yield which adds buybacks or subtracts share issuance to/from the dividend yield. While buyback activity is much more pronounced in the developed world, emerging markets have witnessed a significant increase in share issuance. We prefer to avoid companies issuing new shares and by doing so, increased our total payout yield.

Maintaining our value bias was a key focus over the quarter. The strategy continues to trade at a significant discount to the market. This did have a slight impact on our quality bias. Exposure to metrics such as return on equity and return on invested capital declined marginally over the quarter although we maintained a high-quality bias overall. We continue to believe having a high-quality bias is prudent in the face of the fragile present and uncertain future.

One of the most noticeable trends among the metrics that we monitor was the change in trailing 12-month dividend growth. With the sharp uptick in earnings, we have seen a corresponding upward move in dividends across the market. Obviously, this is in part due to the low base following the Covid-19 period, where we saw a noticeable reduction/suspension in dividend payments. However, this is still a strong signal of corporate confidence in the ability to generate sufficient earnings to pay higher dividends into the future. Having strong dividend growth is important as an inflation hedge. As the inflation debate continues, a strong exposure to growing nominal income flows continues to be a strong preference of the strategy.

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