KBI Global Investors



KBIGI Integris Emerging Markets Equity Strategy

Summary Details			
Assets under Mgmt.	£15.2m		
Inception Date	01 Jan 2015		
Benchmark	MSCI Emerging Markets Net Return Index		
Number of Stocks	94		
Risk Characteristics			
Beta (5 Yrs)	0.98		
Information Ratio (5 Yrs)	-0.20		
Volatility	15.27		
	Strategy Index		
Portfolio Statistics	Strategy	Index	
Portfolio Statistics Dividend Yield	Strategy 3.1%	Index 2.0%	
Dividend Yield	3.1%	2.0%	
Dividend Yield Dividend Payout	3.1% 44.7%	2.0% 35.5%	
Dividend Yield Dividend Payout Dividend Growth	3.1% 44.7% 12.9%	2.0% 35.5% 8.3%	
Dividend Yield Dividend Payout Dividend Growth Total Payout Yield	3.1% 44.7% 12.9% 2.1%	2.0% 35.5% 8.3% -0.8%	
Dividend Yield Dividend Payout Dividend Growth Total Payout Yield Price to Earnings (trailing)	3.1% 44.7% 12.9% 2.1% 13.4x	2.0% 35.5% 8.3% -0.8% 21.7x	
Dividend Yield Dividend Payout Dividend Growth Total Payout Yield Price to Earnings (trailing) Price to Book	3.1% 44.7% 12.9% 2.1% 13.4x 4.1x	2.0% 35.5% 8.3% -0.8% 21.7x 5.0x	

Source: KBI Global Investors as of 31/12/20. The risk characteristics are calculated independently by KBI Global Investors using monthly gross returns of a representative account managed to the same strategy over a 5 year period relative to the Index as at the 31/12/20. Portfolio and Benchmark Statistics are from a representative account managed to the same strategy and the benchmark respectively. KBI Global Investors independently estimate these statistics for both the portfolio and the benchmark. The AUM listed above is Global Equity Integris Emerging Markets AUM. Weighted Avg. Mkt. Cap figures are in US Dollars. KBI calculate the Weighted Average Carbon Intensity figure for the portfolio (representative account managed to the same strategy) bi-annually June and December. Index carbon intensity data is sourced from MSCI ESG Research. KBI calculate the ESG scores for the portfolio (representative account managed to the same strategy) quarterly. Index ESG ratings are sourced from MSCI ESG Research.

Investment Philosophy

We are "total return" investors.

Our conviction is that companies with the financial strength and discipline to maintain and grow their dividend commitments outperform.

Uniquely, we find such companies across all capitalisations, and in every sector and every region, even ones where dividends are low and not typically used as a method of analysis. By "looking where others don't look" we consistently find and exploit mispriced stocks.

The main reasons for outperformance are:

- Quality of information
- Better governance
- Plentiful positive earnings surprises
- Capital efficiency and financial discipline
- Lower volatility
- Better valuations

Annualised Performance (£)

	3Mths	YTD	1Yr	3Yrs	5Yrs
Fund (Gross)	12.7	6.7	6.7	5.6	13.6
Benchmark	13.2	14.7	14.7	5.8	14.5

Source: KBI Global Investors, Datastream, MSCI as of 31/12/20 KBI calculate both NAV returns and benchmark returns. Returns are gross of fees in GBP. Our firm claims GIPS compliance and is annually verified by an independent verification firm to be so. The verification report from our verifier and our GIPS composite presentation are available upon request. The performance record disclosed here is that of the firm's composite for this strategy. The Emerging Markets ESG Equity composite is a well diversified, all cap, strategy that invests across all 24 industry sub classifications of the global emerging markets as defined within the MSCI Emerging Markets benchmark. No active currency management is undertaken. The strategy invests purely in those companies that pay above average dividends relative to their industry peer group and is managed by a dedicated, specialist team of investment professionals in Dublin, Ireland. The strategy uses an ESG screen within its portfolio construction process. The benchmark is the MSCI Emerging Markets Index, inclusive of net income. The net index provides a better comparator for potential investors given the tax treatment on dividend income. The benchmark is designed to measure the equity market performance of emerging market countries. The benchmark is market-cap weighted. Sources of foreign exchange rates may differ between the composite and the benchmark, but not materially so. MSCI benchmark returns assume the reinvestment of dividends after the deduction of withholding taxes. See disclaimers for further information

Investment Process

We summarise our process into three steps

Step '

- Create regional industry group segments from MSCI Index.
- Eliminate stocks below segment average yield.
- Lower yield stocks, countries, industries will qualify.

Step 2

- Eliminate stocks and segments that fail sustainability, quality and growth criteria
- Eliminate stocks with lowest ESG score.
- Rank remaining stocks.

Step 3

 Create portfolio targeting preferred financial criteria, ESG criteria and highest ranked stocks.

Current Emerging Markets ESG Portfolio Characteristics

Mkt. Cap \$bn	Strategy	MSCI EM Index	+/- %
<3 (small)	33.2	11.9	21.3
3-5 (mid-small)	14.7	10.0	4.7
5-10 (mid)	8.2	13.7	-5.5
10-25 (mid-large)	15.9	19.0	-3.1
>25 (large)	28.1	45.4	-17.3

Source: KBI Global Investors as of 31/12/20. Market Cap figures are based on a representative account relative to the Index. Market Cap figures are in US Dollars.

Strategy Overview

Objective Consistency. Downside protection. Lower

risk. ESG

Style Relative value. High quality. Multi cap.

Diversified.

Products Global, Emerging Markets, Eurozone Screening Fossil Fuel Reserves, CCC rated companies, Tobacco & others.

Investment Team

Key People	Title	Investment Experience	
CIO			
Noel O'Halloran	Chief Investment Officer	33yrs	
Port	folio Management T	eam	
Gareth Maher	Head of Portfolio Management	33yrs	
David Hogarty	Head of Strategy Development	29yrs	
lan Madden	Senior Portfolio Manager	20yrs	
James Collery	Senior Portfolio Manager	20yrs	
John Looby	Senior Portfolio Manager	30yrs	
Massimiliano Tondi	Senior Portfolio Manager	17yrs	
Jeanne Chow Collins	ESG & Engagement Analyst	20yrs	
Trading			
Ultan O'Kane	Trader	15yrs	

Contact Details

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Portfolio Positioning

Sector Breakdown

Sector	%	Sector	%
Financials	26.5	Materials	3.0
Information Technology	25.9	Consumer Staples	2.8
Consumer Discretionary	15.4	Health Care	2.7
Communications	11.2	Utilities	1.2
Industrials	5.9	Energy	8.0
Real Estate	4.6		

Geographical Breakdown

Region	%
Emerging Asia	79.8
Emerging EMEA	12.2
Emerging Latin America	8.0

Top 10 Holdings

Country	%
Taiwan	8.3
South Korea	6.7
China	3.4
China	3.0
Thailand	2.7
China	2.6
China	2.3
India	2.2
China	2.0
Taiwan	2.0
	Taiwan South Korea China China Thailand China China India China

Source of all data: KBI Global Investors. Data as of 31/12/20

Overview

Absolute returns for the quarter were stunning as global equity markets continued the ferociously bullish behaviour that started back in March. The highest risk pockets of the market were most in demand and sentiment moved from unbridled optimism to outright euphoria. The dislocation between share prices and underlying fundamentals has continued to widen. In the US, the Fed is still pumping some \$120 billion in newly created dollars into financial markets each month and real interest rates remain negative. With a seemingly unlimited supply of free money, investors believe that valuations simply don't matter and that investment risk is essentially being underwritten by govt policy. As a result, investors moved further and further out the risk curve, with the riskiest opportunities being most favoured.

While there were some mixed signals the quarter did bring about an improvement in value metrics, albeit concentrated in oversold, deep value names many of which are not profitable. This is familiar territory in that we saw similar trends in market rebound immediately after previous significant market downturns over the past 50 years. Intuitively, it is not sustainable that unprofitable companies outperform profitable ones, nor has it proved historically and as this recovery evolves, we would expect to see leadership coming through from higher quality more profitable names across a broader range of industry groups.

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