

KBIGI North America Equity Strategy (GBP)

Summary Details

Assets under Mgmt.	£49.1m
Inception Date	31 May 2003
Benchmark	MSCI North America Net Return Index
Number of Stocks	67

Risk Characteristics

Beta (10 Yrs)	0.99
Information Ratio (10 Yrs)	-0.40
Volatility	12.45

Portfolio Statistics	Strategy	Index
Dividend Yield	3.4%	1.7%
Dividend Payout	56.3%	41.1%
Dividend Growth	10.5%	6.8%
Total Payout Yield	3.5%	-0.5%
Price to Earnings (trailing)	19.5x	28.1x
Price to Book	4.6x	7.3x
Weighted Avg Mkt Cap.	\$218.8bn	\$374.6bn
ESG Score	7.1	6.0

Source: KBI Global Investors as of 30/09/20. The risk characteristics are calculated using monthly gross returns over a 10 year period relative to the Index as at the 30/09/20. Portfolio Statistics are of a representative account and are calculated relative to the Index. The AUM listed above is Global Equity North America AUM. Weighted Avg. Mkt. Cap figures are in US Dollars.

Prior to 1/4/20 the North America AUM figure was inclusive of the North America equity component of a Global Equity Mandate.

Strategy Overview

Objective	Consistency. Downside protection. Lower risk.
Style	Relative value. High quality. Multi cap. Diversified.
Products	Global, EAFE, Emerging Markets, North America, ACWI, Eurozone.

Investment Philosophy

We are "total return" investors.

Our conviction is that companies with the financial strength and discipline to maintain and grow their dividend commitments outperform.

Uniquely, we find such companies across all capitalisations, and in every sector and every region, even ones where dividends are low and not typically used as a method of analysis. By "looking where others don't look" we consistently find and exploit mispriced stocks.

The main reasons for outperformance are:

- Quality of information
- Better governance
- Plentiful positive earnings surprises
- Capital efficiency and financial discipline
- Lower volatility
- Better valuations

Annualised Performance (£)

	3Mths	YTD	1Yr	3Yrs	5Yrs	10Yrs
Fund (Gross)	0.1	-5.3	-5.5	4.8	12.0	12.6
Benchmark	4.5	8.7	10.0	13.0	17.0	14.7

Source: KBI Global Investors, Datastream, MSCI as of 30/09/20. Returns are gross, in GBP. Returns from 01/11/13 are actual returns from the KBIGI North America Strategy. Returns since inception to 31/10/13 are based on the KBIGI, North America Developed Equity component of a segregated account (KBIGI Developed Equity Strategy) managed by KBIGI to an identical process applied to all KBIGI, Global Equity Strategies. KBIGI Global Developed Equity Strategy Performance: Returns from 01/06/03 to 31/07/2004 are based on a Belgian Fund which followed the Developed Equity Strategy and was managed by KBIGI. Returns from 08/01/2004 are actual returns from the KBIGI Developed Equity Strategy. MSCI benchmark returns assume the reinvestment of dividends after the deduction of withholding taxes. See the disclaimers for further information.

Investment Process

We summarise our process into three steps

Step 1
<ul style="list-style-type: none"> • Create regional group segments from MSCI Index. • Eliminate stocks below segment average yield. • Lower yield stocks, countries, industries will qualify.
Step 2
<ul style="list-style-type: none"> • Eliminate stocks and segments that fail sustainability, quality and growth criteria. • Rank remaining stocks.
Step 3
<ul style="list-style-type: none"> • Create portfolio preferred financial criteria and highest ranked stocks.

Current North America Portfolio Characteristics

Mkt. Cap \$bn	Strategy	MSCI NAM Index	+/- %
<3 (small)	0.5	0.1	0.4
3-5 (mid-small)	0.0	0.5	-0.5
5-10 (mid)	8.8	3.3	5.5
10-25 (mid-large)	20.8	12.8	8.0
>25 (large)	69.9	83.3	-13.4

Source: KBI Global Investors as of 30/09/20. Market Cap figures are based on a representative account relative to the Index. Market Cap figures are in US Dollars.

Contact Details

Address: KBI Global Investors Ltd.
3rd Floor, 2 Harbourmaster Place
IFSC
Dublin 1
Ireland
Phone: +353 1 438 4400 Email: info@kbigi.com
Web: www.kbiglobalinvestors.com

Investment Team

Key People	Title	Investment Experience
CIO		
Noel O'Halloran	Chief Investment Officer	33yrs
Portfolio Management Team		
Gareth Maher	Head of Portfolio Management	33yrs
David Hogarty	Head of Strategy Development	29yrs
Ian Madden	Senior Portfolio Manager	20yrs
James Collery	Senior Portfolio Manager	20yrs
John Looby	Senior Portfolio Manager	30yrs
Massimiliano Tondi	Senior Portfolio Manager	17yrs
Jeanne Chow Collins	ESG & Engagement Analyst	20yrs
Trading		
Ultan O'Kane	Trader	15yrs

Portfolio Positioning

Sector Breakdown

Sector	%	Sector	%
Information Technology	30.6	Consumer Staples	5.7
Health Care	13.4	Real Estate	3.2
Financials	12.1	Utilities	2.3
Communications	10.5	Materials	2.2
Consumer Discretionary	9.6	Energy	1.7
Industrials	8.7		

Geographical Breakdown

Region	%
USA	93.3
Canada	6.7

Top 10 Holdings

Stock	Country	%
Microsoft Corporation	US	7.6
Home Depot Inc	US	3.9
Texas Instruments Inc	US	3.3
Best Buy Company Inc	US	3.1
Cummins Inc	US	3.0
Gilead Sciences Inc	US	2.9
AbbVie Inc	US	2.9
Canadian Imperial Bank of Commerce	Canada	2.7
AmerisourceBergen Corporation	US	2.7
HP INC	US	2.6

Source of all data: KBI Global Investors. Data as of 30/09/20

Overview

Global stock markets continued to rally in Q3. Led by the technology-related behemoths in the US, the MSCI Developed World Index ended the quarter 3.4% higher. The dramatic story of market recovery since the lows of March masks the more significant story of the dominant driver - the extraordinary rally of a handful of technology stocks. Remarkably, these five stocks - Apple, Microsoft, Amazon, Facebook, and Alphabet/Google - now account for almost a quarter of the market value of the S&P 500.

Crucially, the assumed wave of dividend cuts did not occur. Since the end of February, 79% of companies in the MSCI World index have either maintained or grown their dividend payment to shareholders. 348 companies, equating to 22% of names in the index, have grown their dividend, signalling that there is a solid belief in a sustained recovery.

We have outlined in other communications, the disconnect between price appreciation and fundamentals – which has become more obvious as the year progresses. As prices continue to rebound and EPS and the EPS outlook continues to deteriorate, traditional valuation metrics are stretching higher. We maintained our exposure to value but did so without having to sacrifice owning high quality companies. As stated during last quarter's comment, one of the areas we were focussing on was to analyse balance sheets in terms of having significant cash reserves and low debt obligations. This continued into Q3 as we maintained our emphasis on higher quality metrics across the portfolio. We continue to have a strong tilt towards, higher ROE, higher ROIC, high free-cashflow generation, high ESG and lower net debt to equity.

Disclaimer

KBI Global Investors Ltd is regulated by the Central Bank of Ireland and subject to limited regulation by the Financial Conduct Authority in the UK. Details about the extent of our regulation by the Financial Conduct Authority are available from us on request. **IMPORTANT RISK DISCLOSURE STATEMENT:** This material is provided for informational purposes only and does not constitute an offer to sell or the solicitation of an offer to purchase any security, product or service including any group trust or fund managed by KBI Global Investors Ltd, or any of its affiliates (collectively, "KBI Global Investors"). Gross results shown do not show the deduction of investment management fees. A client's actual return will be reduced by the management fees and any other expenses which may be incurred in the management of an investment account. For example, a £1,000,000 investment with an assumed annual return of 5% with a management fee of 0.85% would accumulate £8,925 in fees during the first year, £48,444 in fees over five years and £107,690 in fees over ten years. Under MiFID II this is deemed marketing material and should not be regarded as investment research. The information contained herein does not set forth all of the risks associated with this strategy, and is qualified in its entirety by, and subject to, the information contained in other applicable disclosure documents relating to such a strategy. KBI Global Investors Ltd's investment products, like all investments, involve the risk of loss and may not be suitable for all investors, especially those who are unable to sustain a loss of their investment. The views expressed in this document are expressions of opinion only and should not be construed as investment advice. Past performance may not be a reliable guide to future performance and the value of investments may fall as well as rise. Investments denominated in foreign currencies are subject to changes in exchange rates that may have an adverse effect on the value, price or income of the product. Income generated from an investment may fluctuate in accordance with market conditions and taxation arrangements. Performance for periods of more than 1 year is annualized. All MSCI data is provided "as is". In no event shall MSCI, its affiliates, or any MSCI data provider have any liability of any kind in connection with the MSCI data. No further distribution or dissemination of the MSCI data is permitted without MSCI's prior express written consent. Net total return indices reinvest dividends after the deduction of withholding taxes, using (for international indices) a tax rate applicable to non-resident institutional investors who do not benefit from double taxation treaties. A composite presentation is available upon request. The products mentioned in this Document may not be eligible for sale in some states or countries, nor suitable for all types of investors. In some tables and charts, due to rounding, the sum of the individual components may not appear to be equal to the stated total(s)