# Q1 2020 USD

# **KBI Global Investors**



# **KBIGI Global Resource Solutions Strategy**

Summary Details			
Assets under Mgmt.	\$222.2m		
Inception Date	01 Mar 2015		
Benchmark	S&P Global Natural Resources NR Index		
Number of Stocks	122		
Risk Characteristics			
Beta (5 Yrs)	0.68		
Information Ratio (5 Yrs)	0.29		
Tracking Error (5 Yrs)	10.34		
Portfolio Statistics	Strategy	Index	
Current Dividend Yield	3.0%	5.5%	
Price to Earnings (forward)	12.1x	12.3x	
Price to Book	2.2x	2.2x	
Weighted Avg Market Cap.	\$11.2bn	\$33.6bn	

Source: KBI Global Investors as of 03/31/20. The risk characteristics are calculated using monthly gross returns over a 5 year period relative to the Index as at the 03/31/20. Portfolio Statistics are of a representative account and are calculated relative to the Index. The AUM listed above is Global Resource Solutions Strategy AUM. This is the combined AUM of KBI Global Investors Ltd and KBI Global Investors (North America) Ltd. Weighted Avg. Mkt. Cap figures are in US Dollars.

#### **Investment Thesis**

There are compelling investment opportunities in companies providing solutions to resource scarcity across water, food and energy driven by five long term trends

- Inadequate supply of water, cleaner energy and arable land for farming
- Increasing demand for resources, driven by population growth, industrialisation and urbanisation
- Increasing regulation and government support
- Increasing investment in infrastructure to address urgent global requirements
- Increasing investment in technology to create solutions and facilitate the more efficient use of resources

# **Strategy Overview**

The Global Resource Solutions Strategy (GRS) is a long-only natural resources portfolio investing in securities across a broad range of companies providing value-added solutions to the increasingly challenging provision of vital natural resources. The opportunities are dominated by increasing investment in infrastructure and technological advancement across water, agribusiness and energy.

Our proprietary investment universe for the GRS strategy includes more than 500 stocks, worldwide, ranging across Water, Energy Solutions and Agribusiness. These stocks cover a far greater number of sectors than is typical for a natural resources strategy. GRS's differentiated equity holdings deliver the diversification that investors seek from a natural resource allocation.

GRS brings new sources of alpha to a global equity allocation. Specialist active management is the best way to capture this alpha, carefully qualifying a universe of stocks and then identifying companies with strong fundamentals and attractive valuations

# Annualised Performance (\$)

	3Mths	YTD	1Yr	3Yrs	5Yrs
Strategy (Gross)	-24.9	-24.9	-14.8	-0.6	-0.4
Strategy (Net)	-25.1	-25.1	-15.6	-1.5	-1.3
Benchmark	-33.0	-33.0	-30.5	-7.0	-3.3

Source: KBI Global Investors, Datastream, MSCI as of 03/31/20. Returns are gross of fees in USD. Our firm claims GIPS compliance and is annually verified by an independent verification firm to be so. The verification report from our verifier and our GIPS composite presentation are available upon request. The performance record disclosed here is that of the firm's composite for this strategy. The Global Resource Solutions Strategy is a long-only global equity strategy investing in securities across a broad range of companies providing value-added solutions to the increasingly challenging provision of vital natural resources. The opportunities are dominated by increasing investment in infrastructure and technological advancement across water, agribusiness and energy. The S&P Global Natural Resources index includes some of the largest publicly-traded companies in natural resources and commodities businesses that meet specific investability requirements. The benchmark offers a diversified and investable universe across three primary commodities-related sectors: agribusiness, energy, and metals & mining. The benchmark returns include the reinvestment of dividend income from these constituent companies represented in the index. See disclaimers for further information.

#### **Investment Process**

We seek to precisely define and qualify the companies in our investment universe to assure that the opportunity set for investment is representative of the unique drivers of each of the Water, Agribusiness and Energy Solutions resources.

In order to qualify for inclusion, companies must meet one of the following revenue criteria:

- Pure Plays Minimum 50% Revenue from the relevant resource
- Market Leaders Minimum 10% of revenues from resources and a market leader in their sector/market/niche

We then apply specialist active management to add alpha through an interactive process of stock selection grounded in bottom-up fundamentals while taking into account top-down influences on individual companies and sectors. The objective is to identify securities and create a portfolio with a favourable risk/reward profile.

While we consider ourselves high conviction investors we believe strongly that investors benefit greatly from the diversification offered by the Global Resource Solutions strategy; not only by accessing the full breadth of our capabilities in the natural resources space, but also by the variety and balance of individual portfolio exposures within each underlying strategy.

### **Contact Details**

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#### **Investment Team**

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Key People	Title	Investment Experience			
	CIO				
Noel O'Halloran	Chief Investment Officer	32yrs			
Portfolio Management Team					
Colm O'Connor	Senior Portfolio Manager	17yrs			
Andros Florides	Senior Portfolio Manager	25yrs			
Treasa Ni Chonghaile	Senior Portfolio Manager	21yrs			
Catherine Cahill	Senior Portfolio Manager	20yrs			
Matt Sheldon	Senior Portfolio Manager	18yrs			
Martin Conroy	Portfolio Manager	16yrs			
Eoin Fahy	Head of Responsible Investing, Chief Economist	32yrs			

# **Portfolio Positioning**

Resource	%
Energy Solutions	38.5
Water	33.3
Agribusiness	28.2

#### Geographical Breakdown

Region	%
North America	53.4
Europe	32.2
Emerging Markets	9.5
Japan	3.6
Pacific Basin ex Japan	1.3

#### **Top 10 Holdings**

Stock	Country	%
United Utilities Group Plc	UK	2.4
Kurita Water Industries Limited	Japan	2.4
Nutrien Limited	Canada	2.3
Veolia Environnement SA	France	1.9
First Solar Inc	US	1.9
Archer-Daniels-Midland Company	US	1.8
Bunge Limited	US	1.8
Xylem Inc	US	1.7
Pentair PLC	US	1.7
Greencoat Renewables PLC	Ireland	1.7

Source of all data: KBI Global Investors. The above information represents the top 10 largest positions in the strategy as of 03/31/20 based on the aggregate USD value. Each quarter KBI Global Investors uses this same objective, non-performance based criteria to select the ten largest holdings. The specific securities identified and described do not represent all of the securities purchased, sold, or recommended for the strategy, and the reader should not assume that investments in the securities identified and discussed were or will be profitable. All information is provided for informational purposes only and should not be deemed as a recommendation to buy the securities mentioned.

## Overview

GRS invests in the key resource areas of water, food and energy. These resources are critical to how we live and there are no substitutes. Significant demographic changes are set to raise demand for each of these resources sharply in coming decades. However, there are significant supply constraints across each of these essential resources.

The GRS strategy invests in companies that provide solutions to the problem of growing supply-demand imbalances across these scarce and essential resources. We believe this is an attractive source of growth that underpins the investment thesis for GRS.

The shock to markets in Q1 has been significant and sudden. However, we steadfastly believe that the GRS strategy is well positioned to come out the other side given the above noted drivers.

A key part of our company research always involves a financial and liquidity analysis that is used to determine a company's ability to finance its growth ambitions and meet its ongoing liquidity requirements. Given the extraordinary circumstances witnessed over the period, we completed a thorough deep dive into all our companies across the strategy to once again stress-test this analysis. The outcome has reinforced our conviction level in the companies and the strategy as the world comes to terms with COVID-19.

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The firm definition has been re-defined on two occasions over recent years; on 30 September 2010 to reflect the firm's sale to RHJI by our previous parent firm KBC Asset Management NV, and on 1 October 2016 to reflect the firm's sale to Amundi Asset Management. No change in investment process arose as a result of these sales. To receive a copy of the compliant presentation and/or a list of composite descriptions, please contact sales@kbigi.com. Gross results shown do not show the deduction of Adviser's fees. A client's actual return will be reduced by the advisory fees and any other expenses which may be incurred in the management of an investment advisory account. See Part 2 of Adviser's Form ADV for a complete description of the investment advisory fees customarily charged by Adviser. 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