



### Summary Details

Assets under Mgmt.	€57.3m
Inception Date	30 Jun 2004
Benchmark	MSCI World Net Return Index
Number of Stocks	156

### Risk Characteristics

Beta (10 Yrs)	1.04
Information Ratio (10 Yrs)	-0.17
Volatility	11.26

### Portfolio Statistics

	Strategy	Index
Dividend Yield	3.4%	2.3%
Dividend Payout	57.9%	49.6%
Dividend Growth	12.4%	8.3%
Total Payout Yield	5.9%	2.4%
Price to Earnings (trailing)	17.1x	20.0x
Price to Book	4.1x	4.9x
Weighted Avg Mkt Cap.	\$145.0bn	\$177.1bn
ESG Score	7.3	6.0

Source: KBI Global Investors as of 31/12/19. The risk characteristics are calculated using monthly gross returns over a 10 year period relative to the Index as at the 31/12/19. Portfolio Statistics are of a representative account and are calculated relative to the Index. The AUM listed above is Global ESG Strategy AUM. Weighted Avg. Mkt. Cap figures are in US Dollars.

## Strategy Overview

<b>Objective</b>	Consistency. Downside protection. Lower risk. ESG
<b>Style</b>	Relative value. High quality. Multi cap. Diversified.
<b>Products</b>	Global, Emerging Markets, Eurozone
<b>Screening</b>	Fossil Fuel Reserves, CCC rated companies, Tobacco & others.

## Investment Philosophy

We are "total return" investors.

Our conviction is that companies with the financial strength and discipline to maintain and grow their dividend commitments outperform.

Uniquely, we find such companies across all capitalisations, and in every sector and every region, even ones where dividends are low and not typically used as a method of analysis. By "looking where others don't look" we consistently find and exploit mispriced stocks.

The main reasons for outperformance are:

- Quality of information
- Better governance
- Plentiful positive earnings surprises
- Capital efficiency and financial discipline
- Lower volatility
- Better valuations

## Annualised Performance (€)

	3Mths	YTD	1Yr	3Yrs	5Yrs	10Yrs
<b>Fund (Gross)</b>	5.1	28.3	28.3	8.0	9.4	11.7
<b>Benchmark</b>	5.4	30.0	30.0	10.3	10.4	12.2

Source: KBI Global Investors, Datastream, MSCI as of 31/12/19  
Returns are gross of fees in Euro. Our firm claims GIPS compliance and is annually verified by an independent verification firm to be so. The verification report from our verifier and our GIPS composite presentation are available upon request. The performance record disclosed here is that of the firm's composite for this strategy. The strategy is a well diversified, all cap, strategy that invests across all 24 industry sub classifications and the four major geographic global regions (North America, Europe, Japan and Pacific Basin ex Japan) of the global developed equity market. This strategy is constructed on a segmented basis by industry and region (as defined by the MSCI World Index) and no active currency management is undertaken. The strategy invests purely in those companies that pay above average dividends relative to their industry peer group. The investment process currently utilizes a security level ESG-rating provided by a third-party firm to assess whether a security will be traded within the strategy. The benchmark is the MSCI World Index, inclusive of net income. The Net index provides a better comparator for potential investors and representation of the investment strategy of the composite. The benchmark is designed to measure the equity market performance of developed market countries. The benchmark is market-cap weighted. Sources of foreign exchange rates may be different between the composite and the benchmark; but not materially so. Prior to September 2014, the strategy was managed using a negative screening process broadly based on faith based values. Since then, we employ an enhanced set of negative screens using similar values and integrate ESG ratings into our investment process. MSCI benchmark returns assume the reinvestment of dividends after the deduction of withholding taxes. See disclaimers for further information.

## Investment Process

We summarise our process into three steps

### Step 1

- Create regional industry group segments from MSCI Index.
- Eliminate stocks below segment average yield.
- Lower yield stocks, countries, industries will qualify.

### Step 2

- Eliminate stocks and segments that fail sustainability, quality and growth criteria.
- Eliminate stocks with lowest ESG score.
- Rank remaining stocks.

### Step 3

- Create portfolio targeting preferred financial criteria, ESG criteria and highest ranked stocks.

## Current Global ESG Portfolio Characteristics

Mkt. Cap \$bn	Strategy	MSCI World Index	+/- %
<3 (small)	1.9	0.6	1.3
3-5 (mid-small)	3.5	2.0	1.5
5-10 (mid)	15.9	7.0	8.9
10-25 (mid-large)	27.2	17.4	9.8
>25 (large)	51.5	73.0	-21.5

Source: KBI Global Investors as of 31/12/19. Market Cap figures are based on a representative account relative to the Index. Market Cap figures are in US Dollars.

## Investment Team

Key People	Title	Investment Experience
<b>CIO</b>		
Noel O'Halloran	Chief Investment Officer	32yrs
<b>Portfolio Management Team</b>		
Gareth Maher	Head of Portfolio Management	32yrs
David Hogarty	Head of Strategy Development	28yrs
Ian Madden	Senior Portfolio Manager	19yrs
James Collery	Senior Portfolio Manager	19yrs
John Looby	Senior Portfolio Manager	29yrs
Massimiliano Tondi	Senior Portfolio Manager	16yrs
Jeanne Chow Collins	ESG & Engagement Analyst	19yrs
<b>Trading</b>		
Ultan O'Kane	Trader	14yrs

## Contact Details

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## Portfolio Positioning

### Sector Breakdown

Sector	%	Sector	%
Information Technology	19.3	Real Estate	6.0
Financials	18.3	Health Care	5.2
Industrials	13.2	Materials	5.2
Communications	10.3	Energy	2.4
Consumer Discretionary	10.1	Utilities	1.8
Consumer Staples	8.2		

### Geographical Breakdown

Region	%
North America	66.0
Europe	21.5
Japan	8.4
Pacific Basin ex Japan	4.1

### Top 10 Holdings

Stock	Country	%
Microsoft Corporation	US	4.7
Apple Inc	US	3.7
Verizon Communications Inc	US	2.5
Home Depot Inc	US	2.4
Best Buy Company Inc	US	2.2
Canadian Imperial Bank of Commerce	Canada	2.1
Valero Energy Corporation	US	2.1
Interpublic Group of Companies Inc	US	2.1
Prudential Financial Inc	US	2.1
LyondellBasell Industries NV	US	2.0

Source of all data: KBI Global Investors. Data as of 31/12/19

## Overview

Following muted returns in the third quarter, global markets once again rose sharply in Quarter 4. The main catalyst driving market sentiment in Q4 was the massive re-expansion of liquidity in the monetary system, most notably in the US.

2019 proved to be a record-breaking year for global stock markets, as they posted their best year for returns since the aftermath of the GFC. While of course welcoming such large returns its only prudent to recognise that this performance went hand in hand with declining profits and deteriorating economic sentiment (falling PMI's and economic growth downgrades).

All the return came from multiple expansion and the decade ended with the MSCI World Index trading at 17x forward EPS, close to its highest forward valuation outside of the tech bubble.

In light of such aggressive absolute returns it is not a surprise to us that our relative performance was a challenge given the conservative and defensive nature of our dividend orientation. The magnitude of the variance in style over the year was the dominant contributor to our relative under performance over the twelve months to end December 2019.

From an investment style perspective Growth again outperformed Value by more than 10%. Growth is now 2.3 standard deviations above its long-term average at 23.1 times forward earnings. Within Growth, Technology led the charge, with FAANGS producing almost double the return of their respective indices.

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